



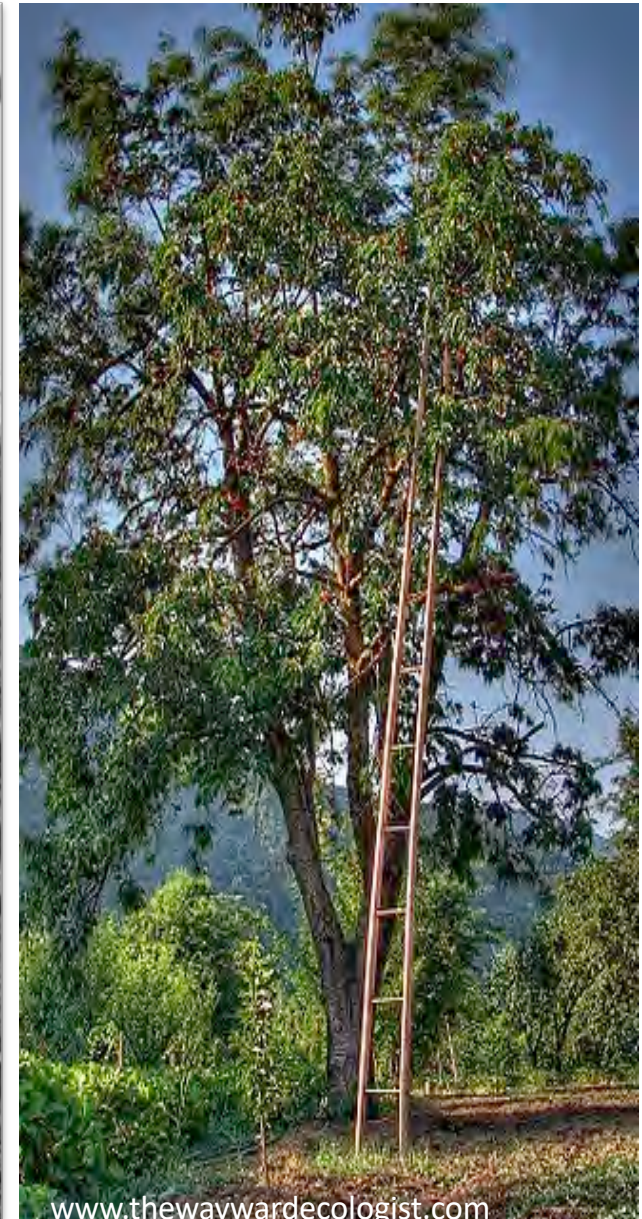
# Planning A Technology-Ready Orchard to Sustain Efficiency and Profitability for the Next 25 Years



Gregory Lang  
Michigan State University  
email: [langg@msu.edu](mailto:langg@msu.edu)



# The Task: Channeling Tree Growth Into Highly Efficient, Technology-Ready, Compact Orchards



# Planning a Profitable, Efficient, Technology-Ready Sustainable Orchard



Planning a new orchard for the next 20-30 years depends on knowledge of several critical factors:

*For near-term success:*

1) Current market opportunities and labor economics

May 9, 2024

*-Story and photos by Matt Milkovich*

## Apple growers facing a crisis in rising guest-worker wage rates

Michigan growers struggle to afford H-2A wage increases.



**“Michigan’s (H2A guest worker wage) rate has gone up **61 percent in the past decade**.... If (these increasing wages and declining apple prices continues), many of those orchards won’t be around much longer.”**

# GOOD FRUIT GROWER

May 9, 2024

-Story by Matt Milkovich

Photo by T.J. Mullinax



**“As New York’s wages rise and its overtime threshold lowers, more tree fruit growers will rely on platforms and other technology to create efficiencies.”**

# GOOD FRUIT GROWER



**“Using a platform, six people can do the job of eight or nine people on ladders.” - Kristen DeMarree, New York apple grower**

# Planning a Profitable, Efficient, Technology-Ready Sustainable Orchard

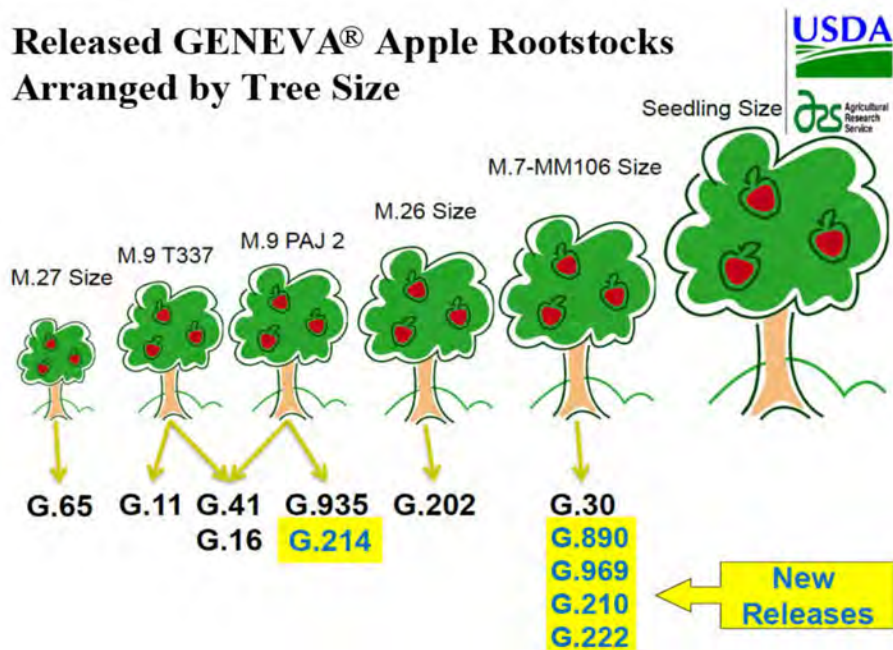


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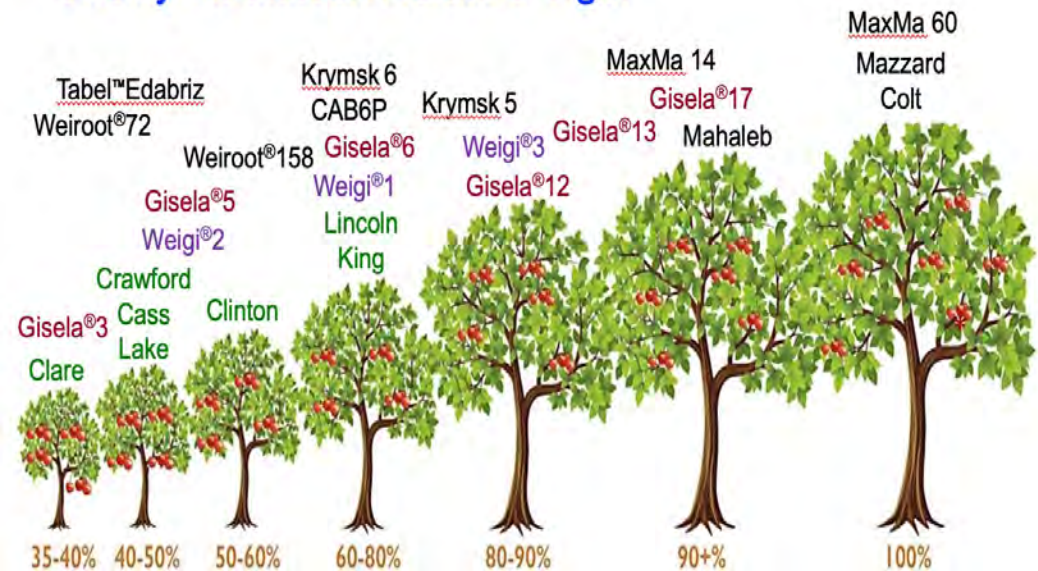
*For near-term success:*

- 1) Current market opportunities and labor economics
- 2) Currently available rootstock and scion genetics

## Released GENEVA® Apple Rootstocks Arranged by Tree Size



## Cherry Rootstock Relative Vigor



# Modern Apple Production Trends

- 1) Vigor-controlling rootstocks
- 2) Narrow fruiting wall orchards that optimize light distribution and labor efficiency



Photo Courtesy Karen Lewis  
Photo by Karen Lewis



# 25-Year U.S. Tree Fruit Production and Acreage Trends (5-year averages, 1995-2020)



Fruit	5-Year Period	U.S. Production			
		Tons x 1,000	% Change	Acres	% Change
Apple	1995	5,347		463,000	
	2020	5,463	+2%	308,000	-29%
Sweet Cherry	1995				
	2020				
Peach & Nectarine	1995				
	2020				

So, while apple plantings have **declined significantly**, orchards have become **31% more productive** in the past 25 years

# Emerging Cherry Production Trends

- 1) Vigor-controlling rootstocks
- 2) Planar, fruiting wall orchards that optimize light distribution and labor efficiency



*UFO Cherries, Michigan State University*

# 25-Year U.S. Tree Fruit Production and Acreage Trends (5-year averages, 1995-2020)



Fruit	5-Year Period	U.S. Production			
		Tons x 1,000	% Change	Acres	% Change
Apple	1995	5,347		463,000	
	2020	5,463	+2%	308,000	-29%
Sweet Cherry	1995	184		52,000	
	2020	362	+97%	88,000	+69%
Peach & Nectarine	1995	So, sweet cherry plantings have <b>increased almost 100%</b> , and orchards have become <b>28% more productive</b> as well			
	2020				

# Traditional Peach Production

- 1) Vigorous seedling rootstocks
- 2) Open vase complex tree canopies that **diffuse** rootstock vigor into multiple leaders



# 25-Year U.S. Tree Fruit Production and Acreage Trends (5-year averages, 1995-2020)



Fruit	5-Year Period	U.S. Production			
		Tons x 1,000	% Change	Acres	% Change
Apple	1995	5,347		463,000	
	2020	5,463	+2%	308,000	-29%
Sweet Cherry	<p>So, peach plantings have <b>declined significantly</b>, and peach orchard <b>productivity</b> has essentially <b>remained unchanged</b> over the past 25 years</p>				
Peach & Nectarine	1995	1,444		199,000	
	2020	698	-52%	96,000	-52%

# Planning a Profitable, Efficient, Technology-Ready Sustainable Orchard



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- 3) Physiological understanding, and horticultural manipulation, of fruit tree growth and fruiting habits

**Light Interception**

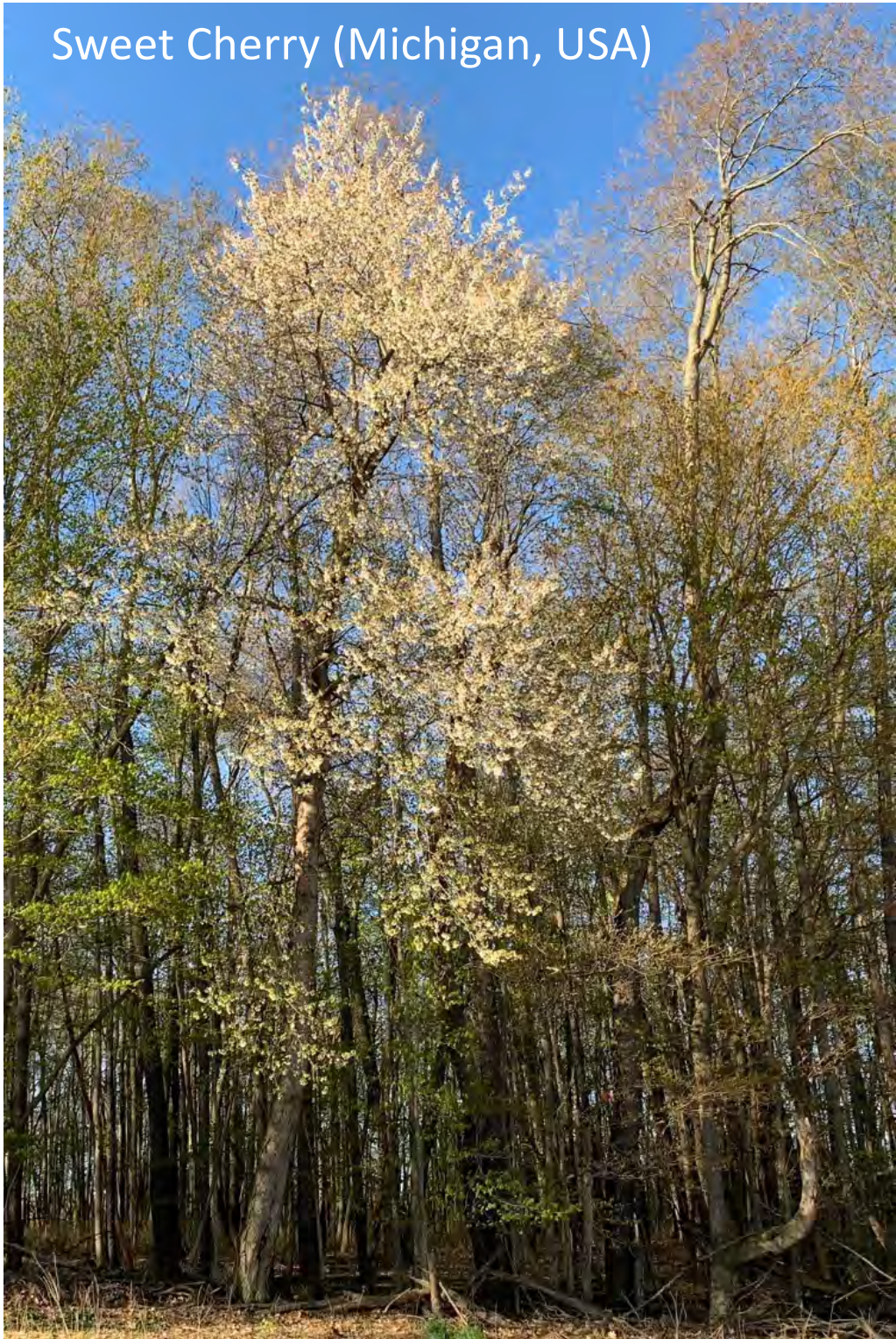
**Photosynthesis**

**Fruit Thinning**

**Soil Nutrients**

**Pruning**

Sweet Cherry (Michigan, USA)



## Natural (evolutionary) growth habit of fruit trees

The impact of **rootstock + training system (genetics + horticulture)** on vigor control to change the “**harvest index**” – the production of *more* fruit biomass with *less* structural biomass – is one of the greatest advances in fruit production

### **Max. tree height *in nature*:**

Peach, Plum, Apricot: 8 m

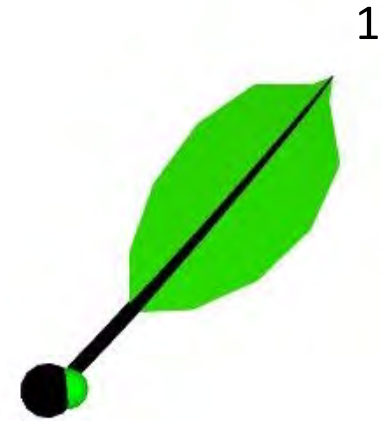
Apple: 12 m

Pear: 20 m

Sweet cherry: 40 m

Acrotonic Vigor, Apical Dominance, Leaf Phyllotaxy, and Light Interception Efficiency – *vertical* shoot orientation and the *Fibonacci* arrangement of sweet cherry leaves are growth traits for survival in the forest

Top View



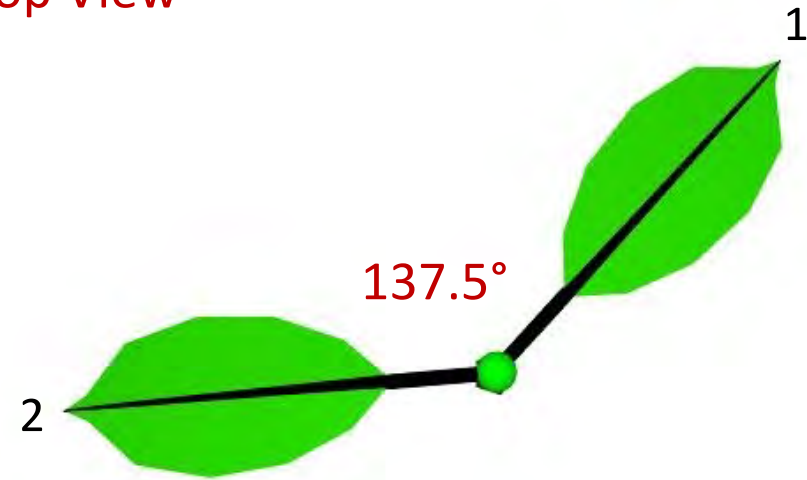
Side View





Acrotonic Vigor, Apical Dominance, Leaf Phyllotaxy, and Light Interception Efficiency – *vertical* shoot orientation and the *Fibonacci* arrangement of sweet cherry leaves are growth traits for survival in the forest

Top View



Side View

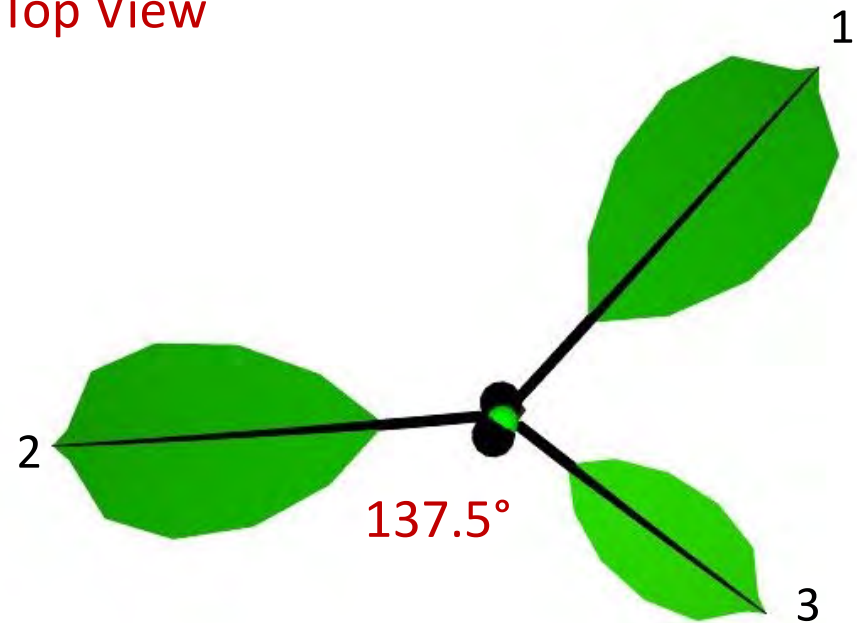


**Evolutionary Strategy for Efficient Light Interception:** each leaf forms at the optimal position,  $137.5^\circ$  from the previous leaf, to intercept light with minimal shading of the leaves below it

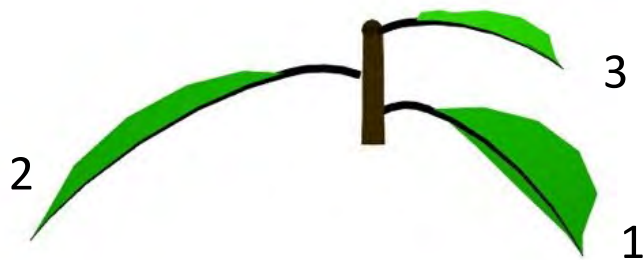


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Top View



Side View

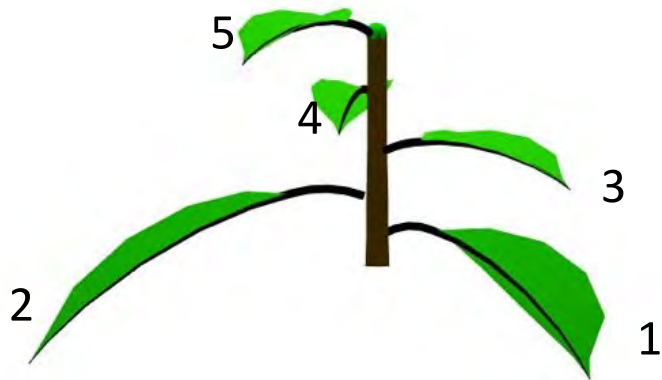


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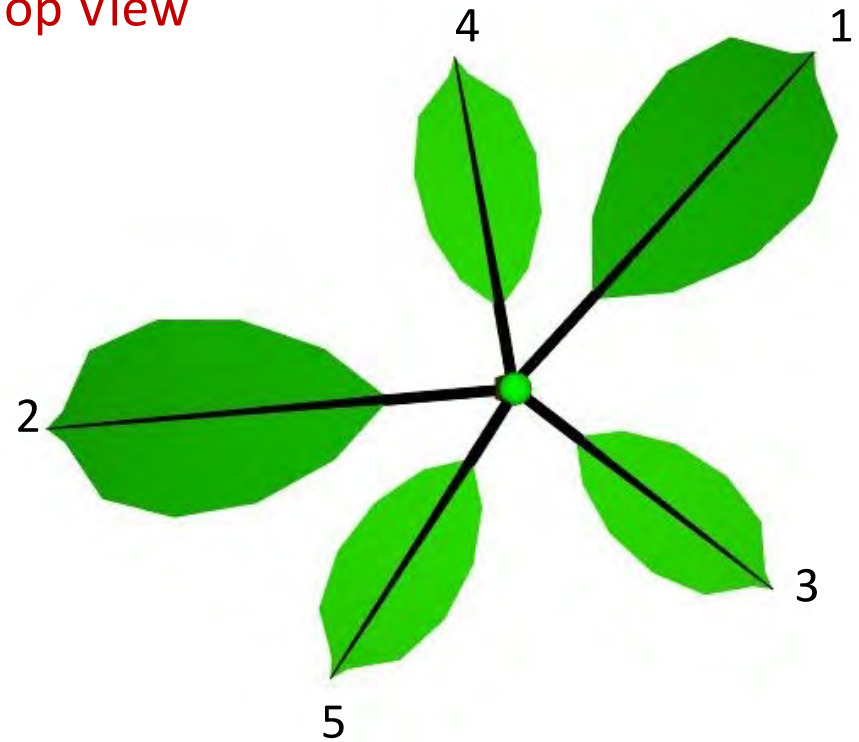


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Side View



Top View

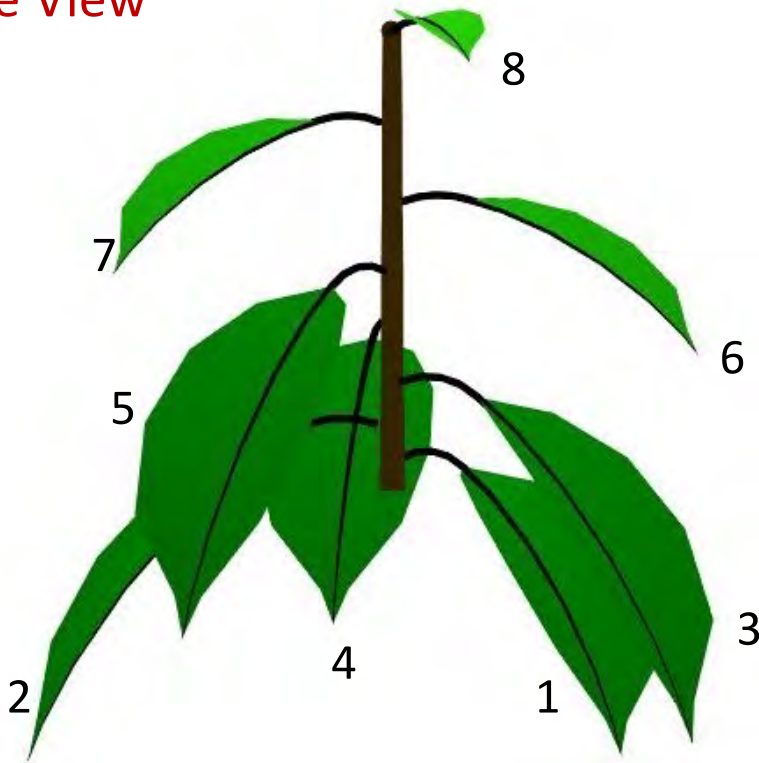


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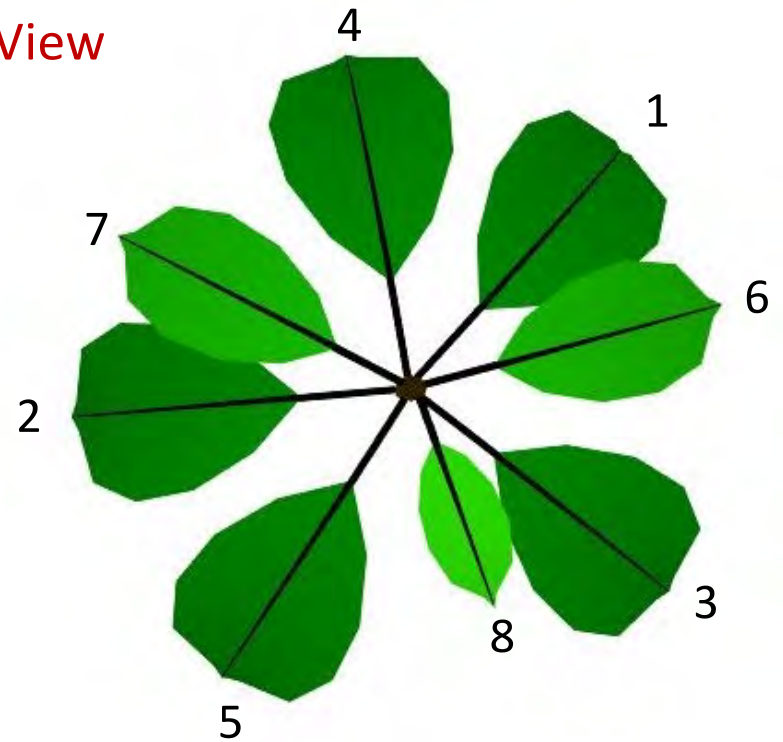


Acrotonic Vigor, Apical Dominance, Leaf Phyllotaxy, and Light Interception Efficiency – vertical shoot orientation and the *Fibonacci* arrangement of sweet cherry leaves are growth traits for survival in the forest

Side View



Top View



**Evolutionary Strategy for Efficient Light Interception:** each leaf forms at the optimal position,  $137.5^\circ$  from the previous leaf, to intercept light with minimal shading of the leaves below it





# Evolutionary Traits to be Managed in the Orchard

Delayed  
Reproductive  
Maturity

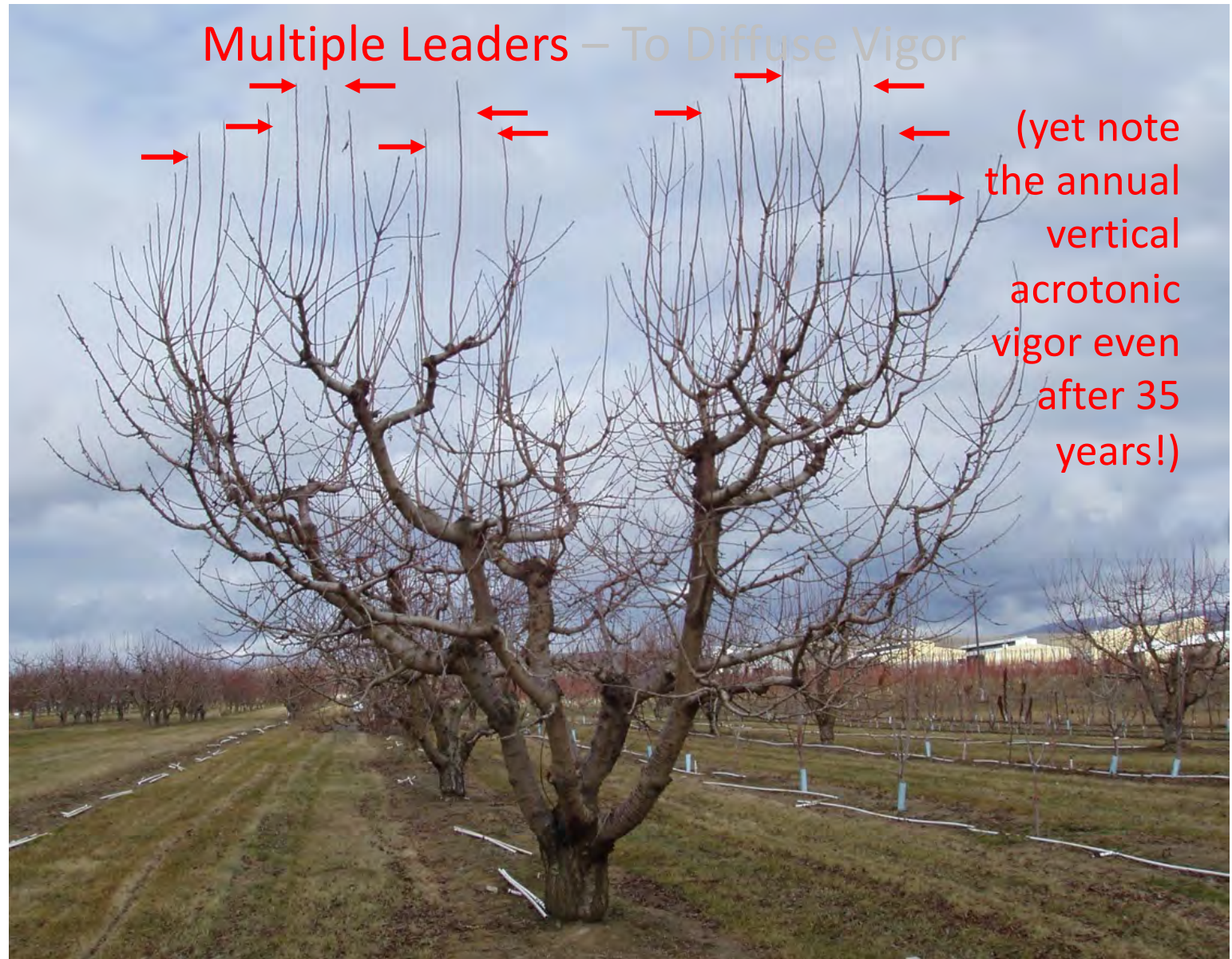
(*genetic tools:*  
precocious  
rootstocks)

Vertical Growth  
and Apical  
Dominance

(*horticultural tools:*  
tying, bending,  
pruning, PGRs)

Acrotonic Vigor

(*genetic tools:*  
dwarfing  
rootstocks;  
*horticultural tools:*  
multiple leaders)



A 35 m tall tree is kept to 5 m by diffusing vigor into 5-6 leaders

# Peach - Multiple Leader Vigor Diffusion

As the number of leaders increases (and tree spacing is increased proportionally), *tree* vigor increases, but *leader* vigor decreases

Number of Leaders	Trunk cross-sectional area (TCSA)							
	cm <sup>2</sup>	% single leader						
1	40.8	100						
2	48.4	119						
4	54.4	133						
6	60.4	148						
8	74.4	182						

+82%

# Peach - Multiple Leader Vigor Diffusion

As the number of leaders increases (and tree spacing is increased proportionally), *tree* vigor increases, but *leader* vigor decreases

Number of Leaders	Trunk cross-sectional area (TCSA)		Tree (leader) height					
	cm <sup>2</sup>	% single leader	m	% single leader				
1	40.8	100	3.88	100				
2	48.4	119	3.66	94				
4	54.4	133	3.60	93				
6	60.4	148	2.98	77				
8	74.4	182	2.86	74				

+82%

-26%

# Peach - Multiple Leader Vigor Diffusion

As the number of leaders increases (and tree spacing is increased proportionally), *tree* vigor increases, but *leader* vigor decreases

Number of Leaders	Trunk cross-sectional area (TCSA)		Tree (leader) height		Leader cross-sectional area (LCSA at 1.5 m)			
	cm <sup>2</sup>	% single leader	m	% single leader	cm <sup>2</sup>	% single leader		
1	40.8	100	3.88	100	14.7	100		
2	48.4	119	3.66	94	9.8	67		
4	54.4	133	3.60	93	7.7	52		
6	60.4	148	2.98	77	5.1	35		
8	74.4	182	2.86	74	4.4	30		

+82%

-26%

-70%



# Peach - Multiple Leader Vigor Diffusion

As the number of leaders increases (and tree spacing is increased proportionally), *tree* vigor increases, but *leader* vigor decreases

Number of Leaders	Tree trunk cross-sectional area (TCSA at 25 cm)		Tree height		Leader cross-sectional area (LCSA at 1.5 m)		Lateral shoots per leader and canopy density	
	cm <sup>2</sup>	% single leader	m	% single leader	cm <sup>2</sup>	% single leader	no.	no. / m of leader
1	40.8	100	3.88	100	14.7	100	72.7	18.7
2	48.4	119	3.66	94	9.8	67	71.3	19.4
4	54.4	133	3.60	93	7.7	52	60.1	16.7
6	60.4	148	2.98	77	5.1	35	50.4	16.9
8	74.4	182	2.86	74	4.4	30	45.2	15.8

+82%

-26%

-70%

# Peach - Multiple Leader Vigor Diffusion

As the number of leaders increases (and tree spacing is increased proportionally), *tree* vigor increases, but *leader* vigor decreases

Number of Leaders	Tree trunk cross-sectional area (TCSA at 25 cm)		Tree height		Leader cross-sectional area (LCSA at 1.5 m)		Lateral shoots per leader and canopy density	
	cm <sup>2</sup>	% single leader	m	% single leader	cm <sup>2</sup>	% single leader	no.	no. / m of leader
1	40.8	100	3.88	100	14.7	100	72.7	18.7
2	48.4	119	3.66	94	9.8	67	71.3	19.4
4	54.4	133	3.60	93	7.7	52	Lower density, better light, fewer suckers	
6	60.4	148	2.98	77	5.1	35		
8	74.4	182	2.86	74	4.4	30		

+82%

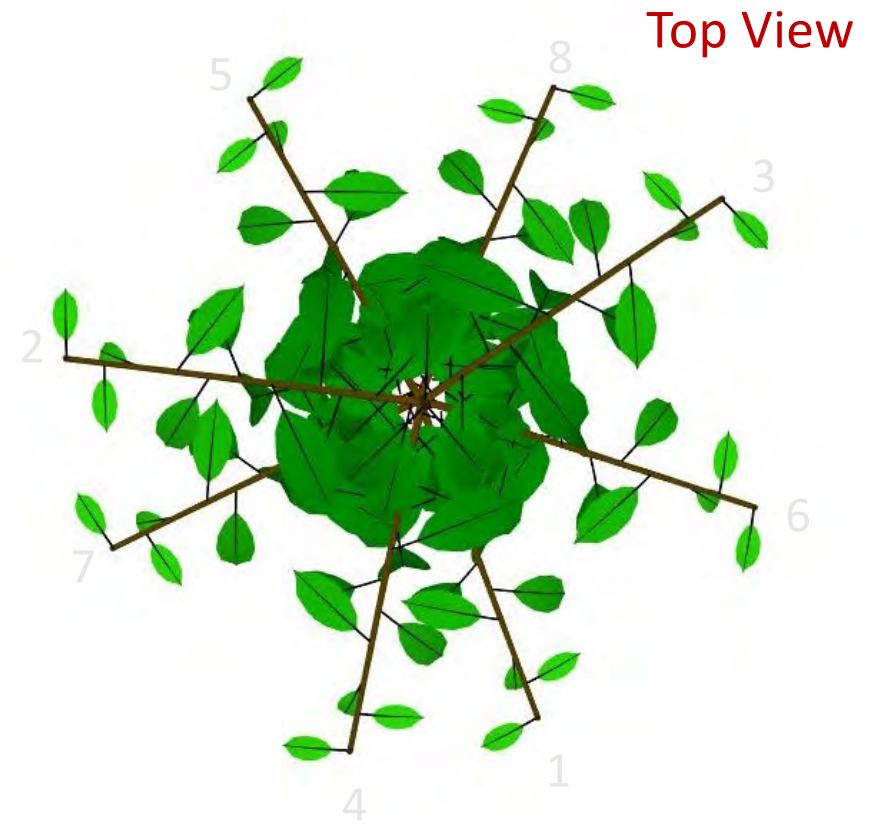
-26%

-70%

*Fibonacci* Arrangement of Sweet  
Cherry Shoot Formation:  
Moving from a *2-Dimensional* to  
*3-Dimensional* Canopy  
Complexity



Side View



Top View

Each shoot follows the same  
efficient pattern for light  
interception;  
**Shade** begins increasing due to  
the “3<sup>rd</sup>” dimension of the  
canopy



# *Fibonacci* Arrangement of Sweet Cherry Shoot Formation:

Moving from a *2-Dimensional* to  
*3-Dimensional* Canopy  
Complexity

Top View

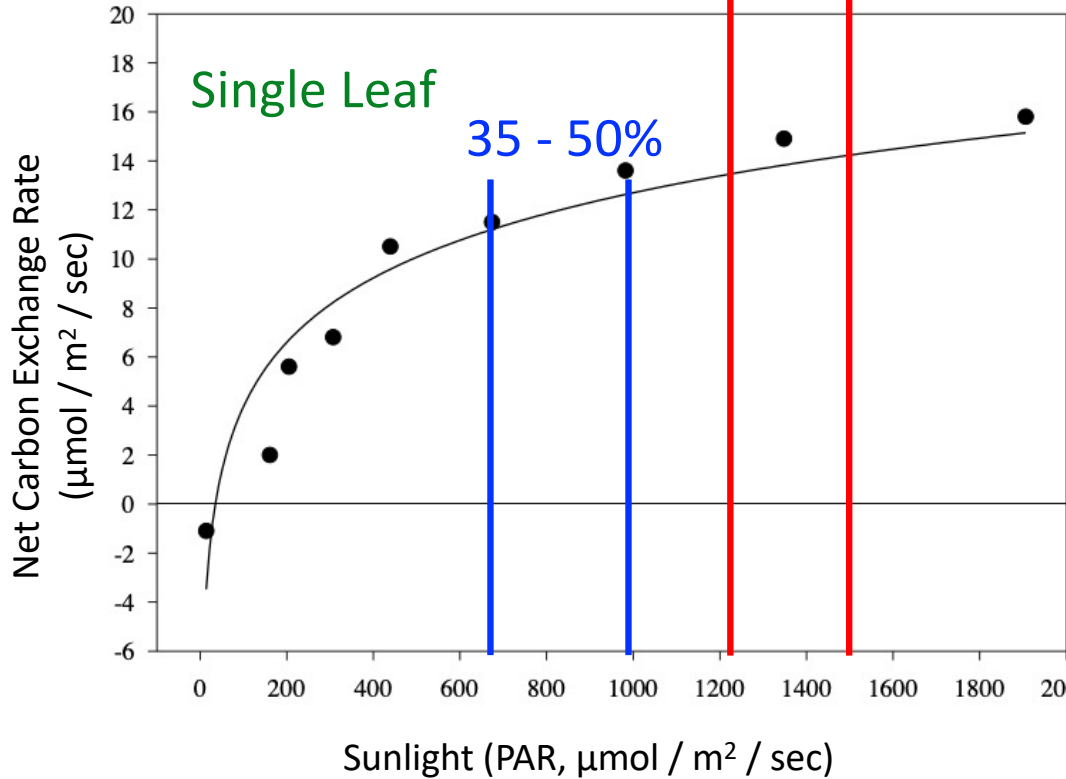
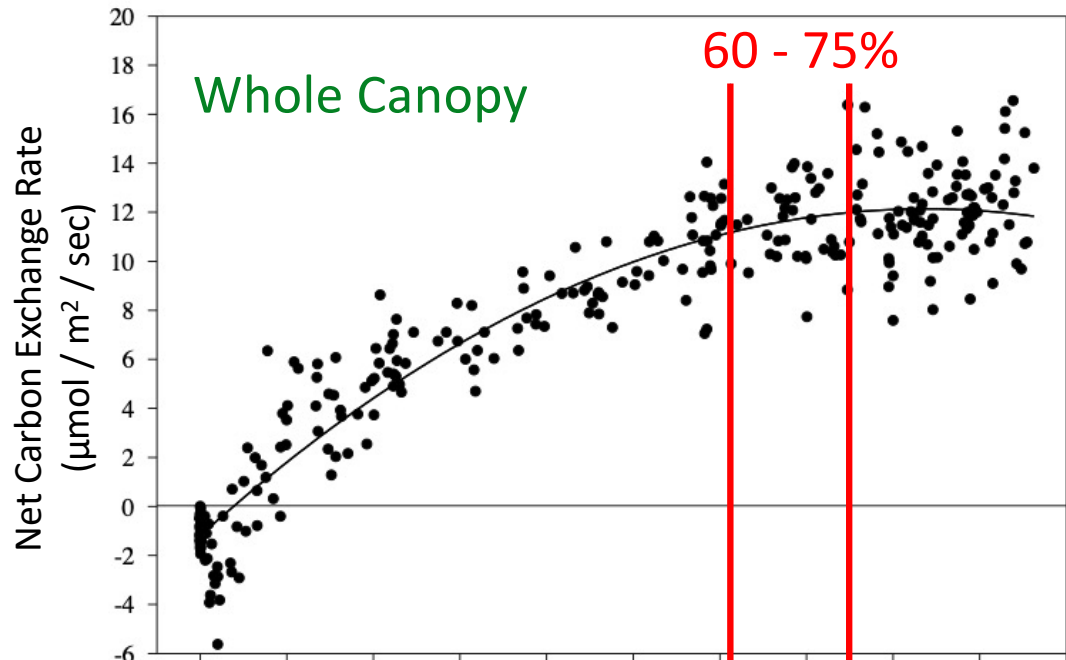


Side View

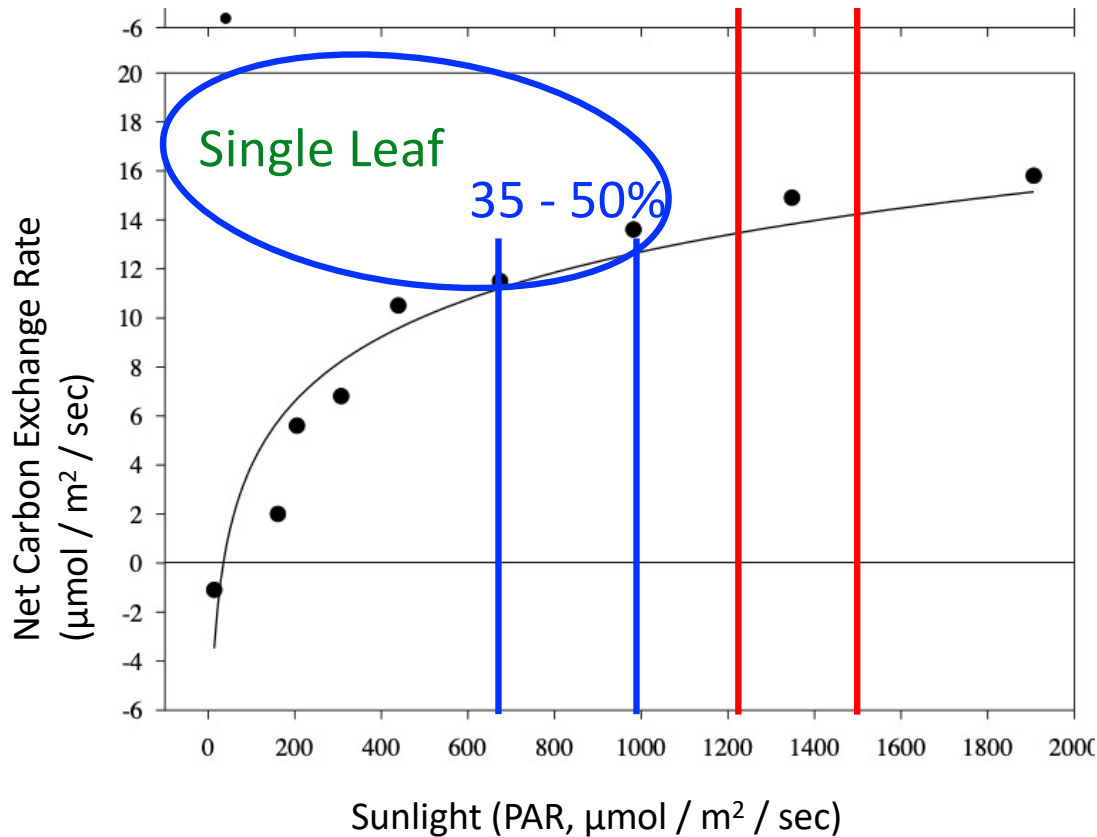
With increasing canopy complexity,  
the *efficiency* of **light interception**  
(and thus **canopy photosynthesis**)  
**decreases**, prompting the orchard  
management need for **pruning**  
**intervention**



# Sunlight, Photosynthesis, and Tree Canopy Design



Sun-lit single leaves are much more efficient than a whole 3-D canopy; Consequently, narrow 2-D canopy photosynthesis is more like a single leaf, optimizing overall canopy photosynthesis at lower levels of sunlight (e.g., under netting)



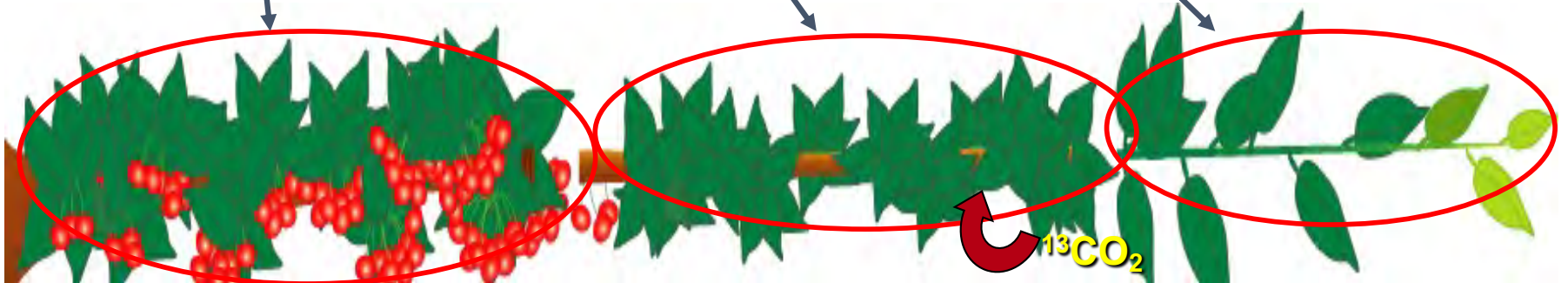
## Sunlight, Photosynthesis, and Tree Canopy Design



# $^{13}\text{CO}_2$ Photosynthesis (Are All Leaves Created Equal?)



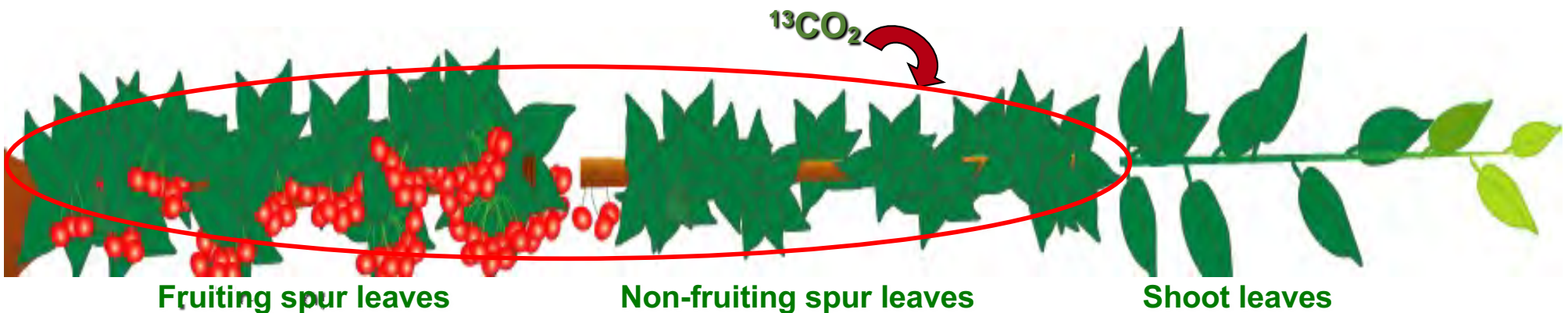
Marlene Ayala



# What Is the **Relative P<sub>s</sub> Contribution** of Each Leaf Population to Fruit?



<u>Fruit Growth Stage</u>	<u>Leaf Populations</u>		
	<u>Fruit Spurs</u>	<u>Non-Fruit Spurs</u>	<u>Shoots</u>
Stage I (25 DAFB)	49%	41%	90%
Stage II (40 DAFB)	51	30	
Stage III (44 DAFB)	54	31	80-85%
Stage III (56 DAFB)	44	38	
Stage III (75 DAFB)	47	28	





# What Is the **Relative Ps Contribution** of Each Leaf Population to Fruit?



<u>Fruit Growth Stage</u>	<u>Leaf Populations</u>		
	<u>Fruit Spurs</u>	<u>Non-Fruit Spurs</u>	<u>Shoots</u>
Stage I (25 DAFB)	49	41	10%
Stage II (40 DAFB)	51	30	19
Stage III (44 DAFB)	54	31	15
Stage III (56 DAFB)	44	38	18
Stage III (75 DAFB)	47	28	25

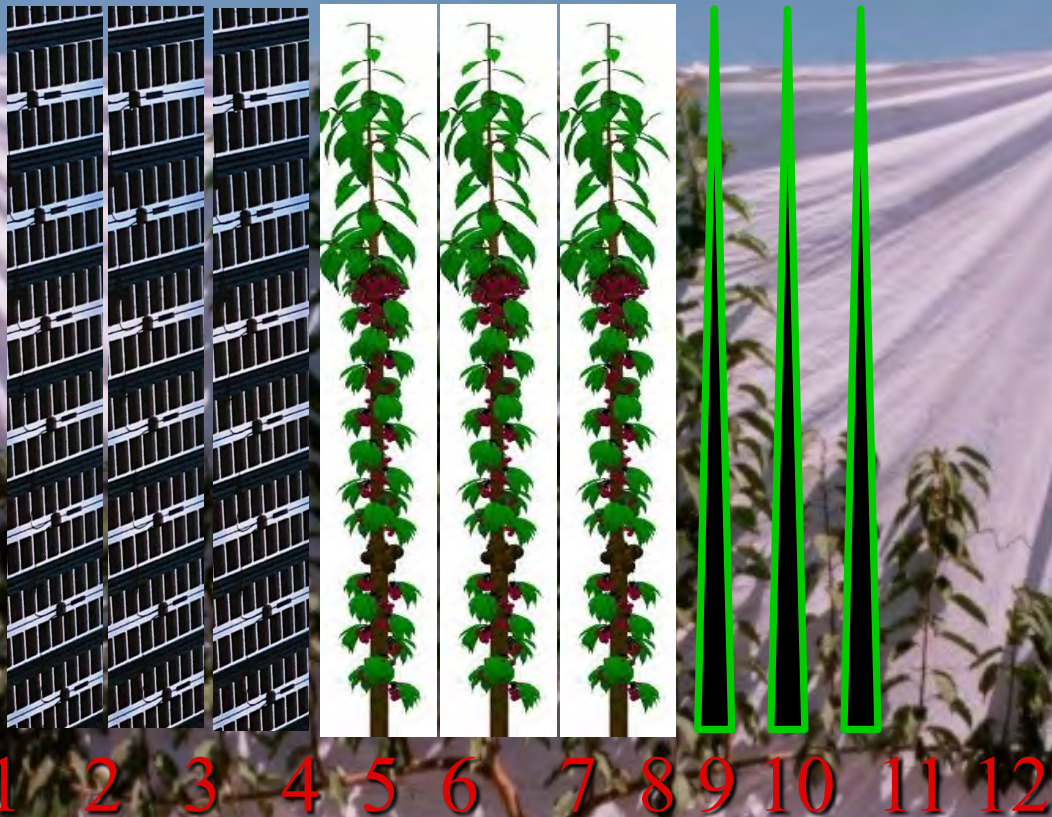


# Optimize Light Interception Efficiency (minimize shade) and Light Distribution Uniformity to Spur Leaves



*Fibonacci*

*Lang, 2000*

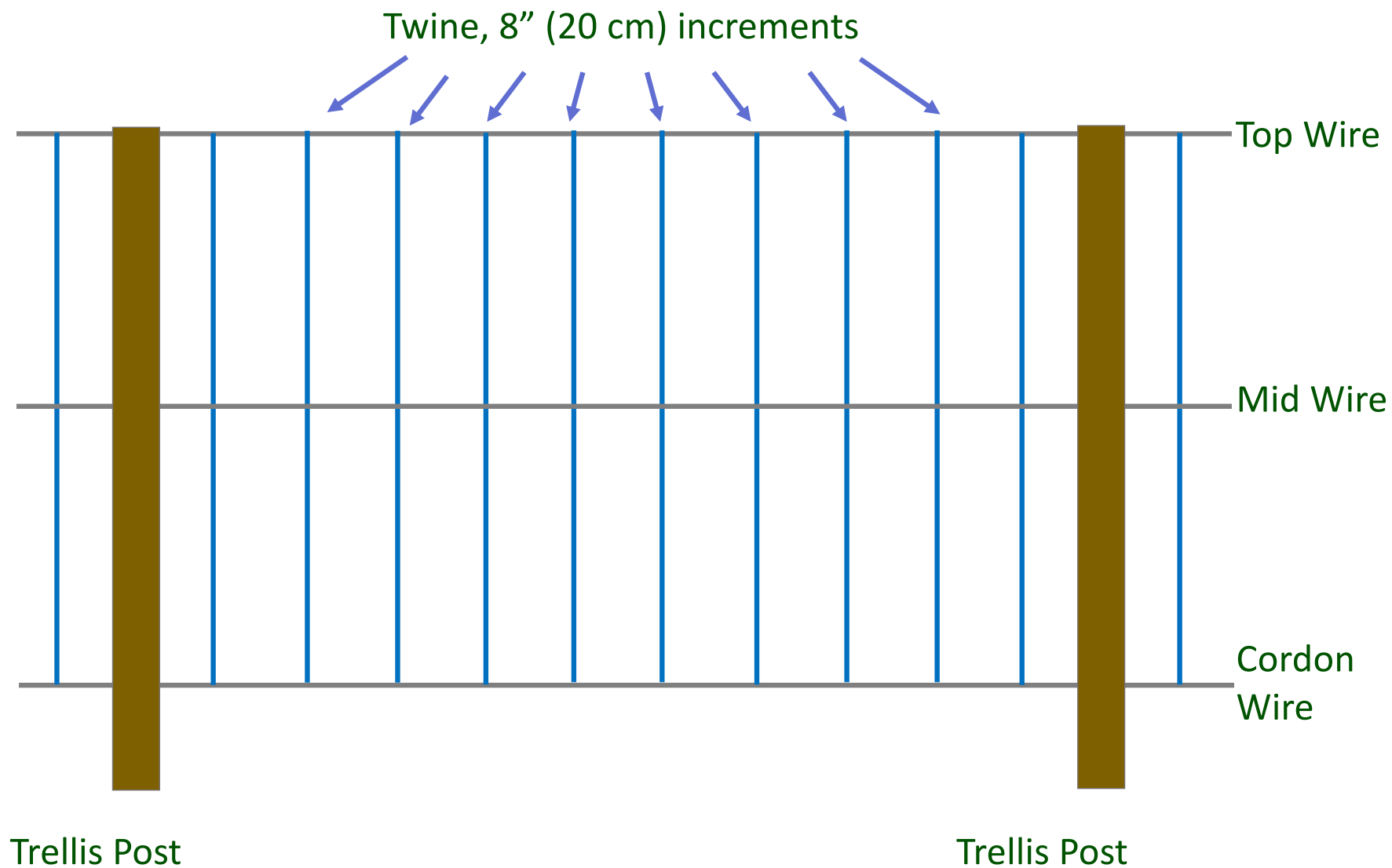


1 2 3 4 5 6 7 8 9 10 11 12

Planar Cordon-Based Canopy (Upright Fruiting Offshoots, UFO)



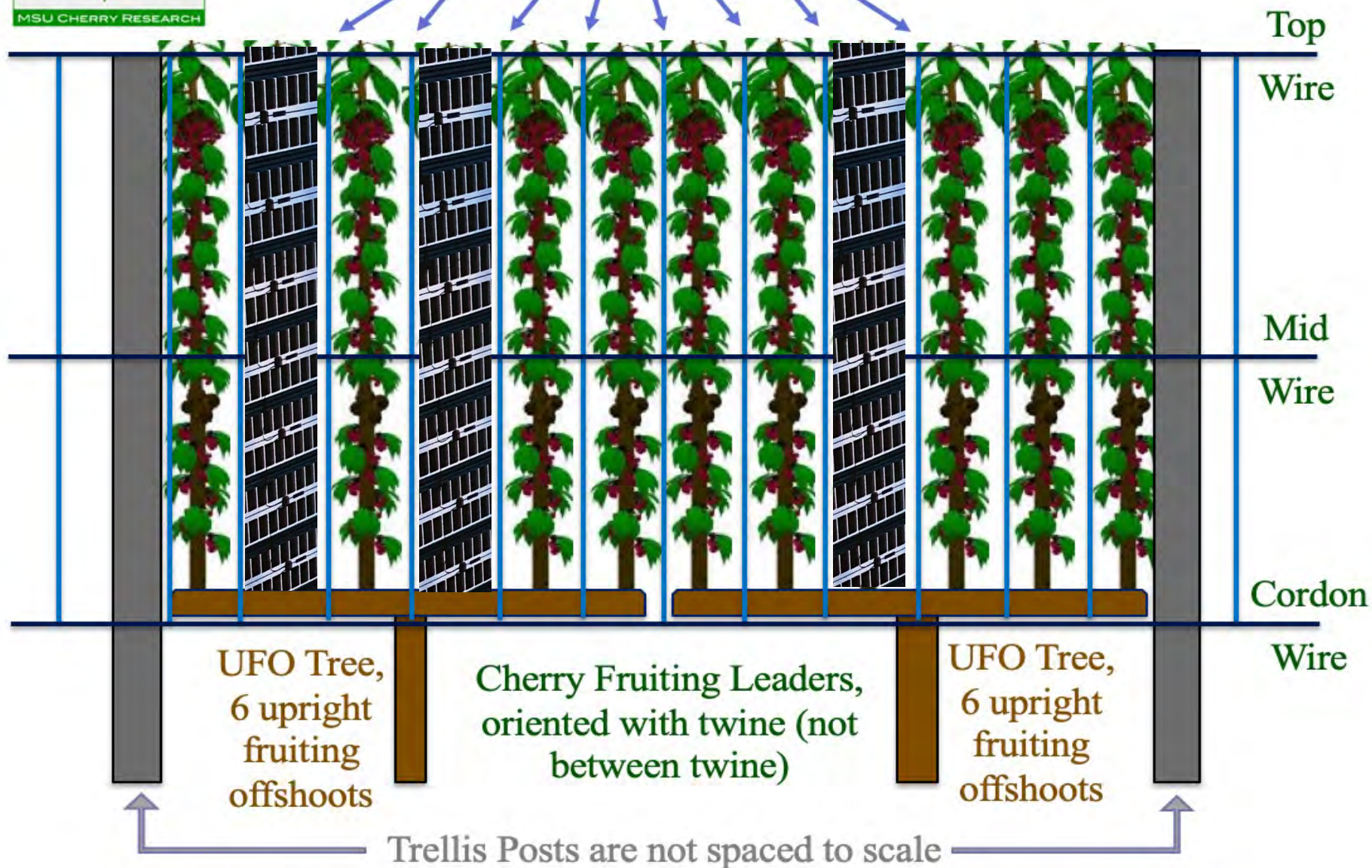
# Solar-Optimized Planar Canopy Training



# Solar-Optimized Planar Canopy Training



Twine at 8" (20 cm) Increments



# Narrow Planar (UFO) Sweet Cherry, *Michigan, USA*





Planar (UFO) Sweet Cherries, *Michigan, USA*



Planar (UFO) Sweet Cherries, *Michigan, USA*



UFO-style Planar Cordon-Trained (Guyot) Apples, Italy

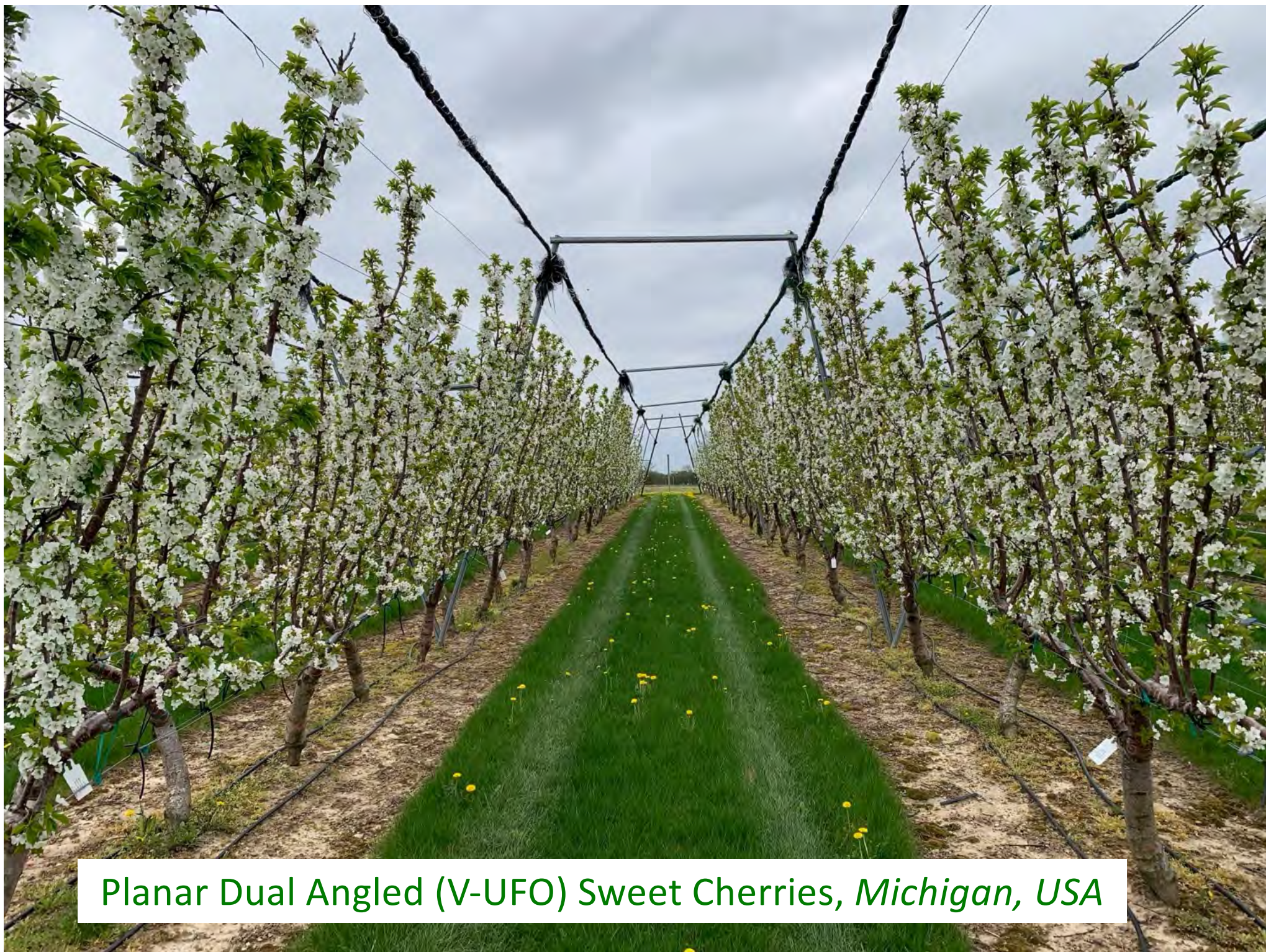


# Narrow Planar (UFO) Peaches, *Michigan, USA*





UFO-style Planar Cordon-Trained Pears (FOPS), New Zealand



Planar Dual Angled (V-UFO) Sweet Cherries, *Michigan, USA*



Planar (UFO) Sweet Cherries, *Washington, USA*



Planar Dual Angled (V-UFO) Sweet Cherries, *Washington, USA*



Planar Dual Angled (Y-UFO) Plums, Chile



Planar Dual Angled (Y-UFO) and Single UFO Sweet Cherries, *Chile*



Planar (UFO) Sweet Cherries, *New Zealand*





Planar (UFO) Peaches, *Tatura, Australia*



Planar Cordon-Trained (FOPS) Apples, New Zealand



Planar (UFO) Sweet Cherries, *British Columbia, Canada*



Dual Angled Planar (Y-UFO) Sweet Cherries, *British Columbia, Canada*



Planar (Espalier) Sweet Cherries, *New Zealand*



Planar Dual Angled (V-Espalier) Sweet Cherries, *Washington, USA*



Planar Dual Angled (V-Espalier) Sweet Cherries, *British Columbia, Canada*



Planar Dual Angled (V-Espalier) Apples, *Washington, USA*





Planar (Espalier) Apples, *New Zealand*



Planar (Bi-Axis SSA) Sweet Cherries, Italy

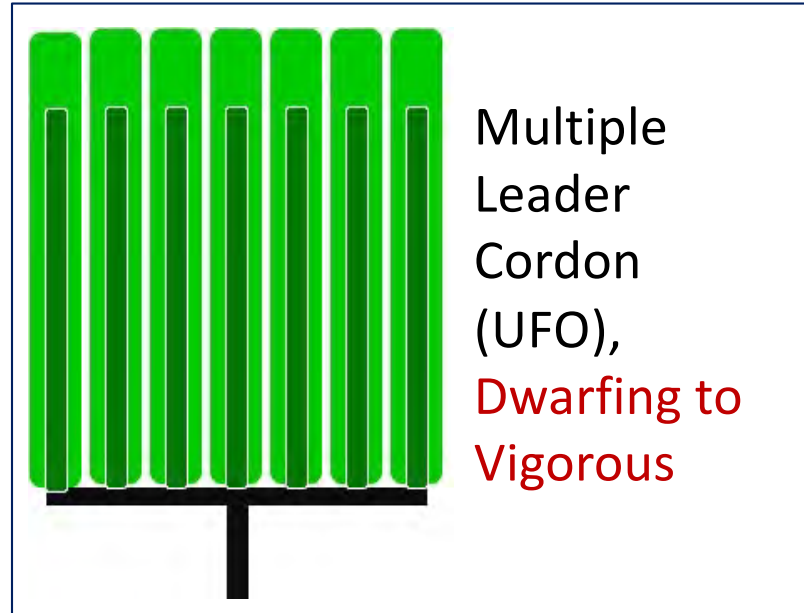
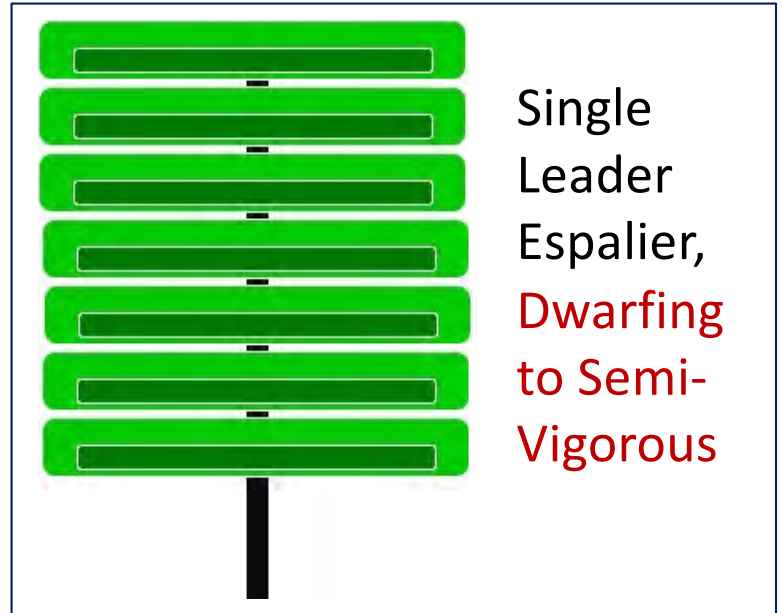
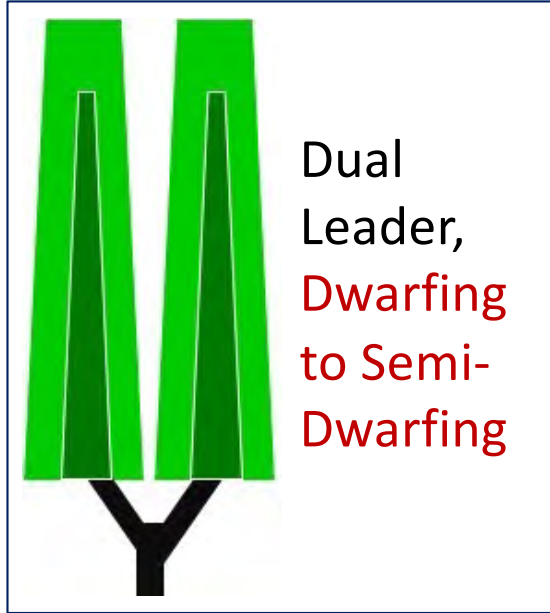
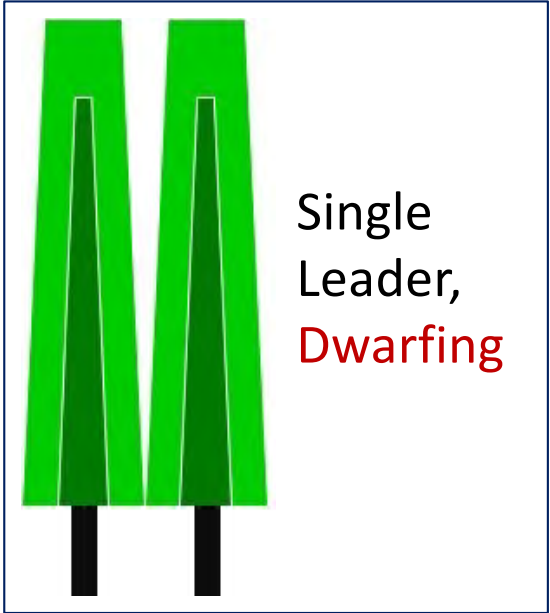
*Mazzoni photo*



Planar (Bi-Axis SSA) Cherries, *Switzerland*

*Mazzoni photo*

# Planar Tree Fruit Canopies and Rootstock Guidelines



# Planning a Profitable, Efficient, Technology-Ready Sustainable Orchard



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- 3) Physiological understanding, and horticultural manipulation, of fruit tree growth and fruiting habits

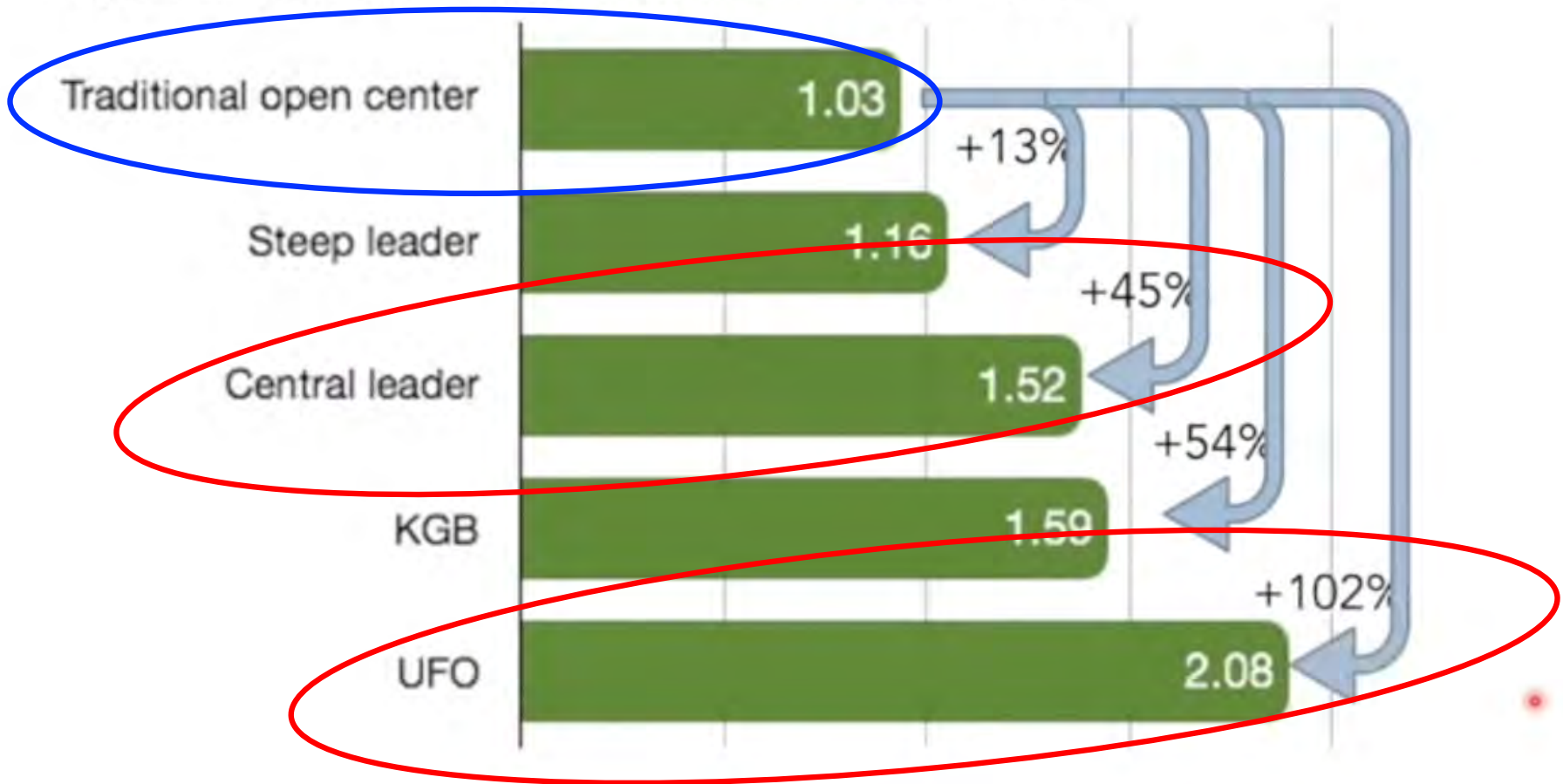
## *For long-term success, anticipation of:*

- 4) Future labor costs, availability, and skills

# Harvest efficiency (lbs/min)

- Same 4 pickers harvesting in 5 different commercial orchards

Ampatzidis Y. and M. Whiting, HortScience. 2013. 547-555.



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## *For long-term success, anticipation of:*

- 4) Future labor costs, availability, and skills
- 5) The potential impacts of climatic changes and extremes



Rain-covered UFO Cherries, *New Zealand*





Rain-covered + Insect-netted SSA Cherries, *Italy*



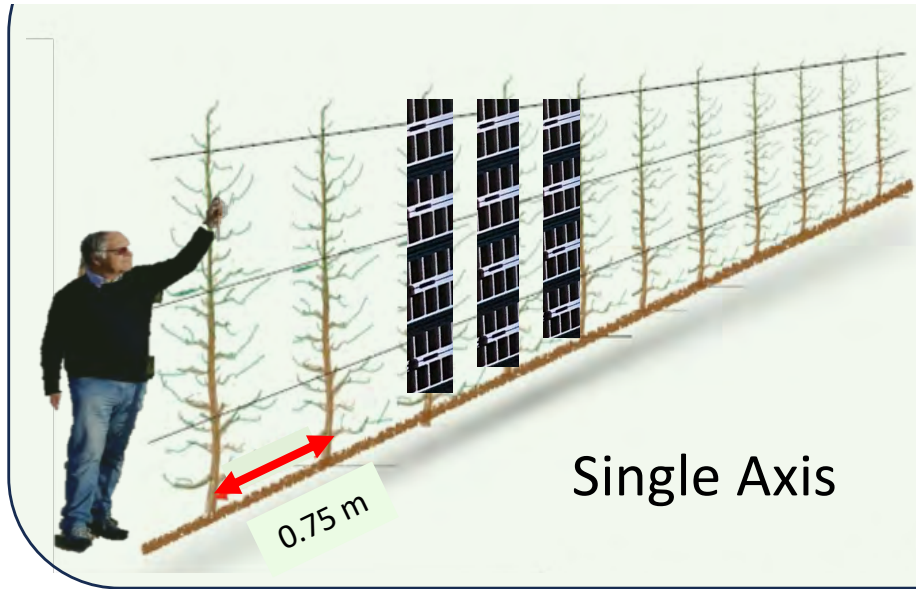
Bird-netted UFO Cherries, *New Zealand*

Integrating fruit trees (nature's solar collectors that generate fruit) with agrivoltaics (solar panels that generate electricity)

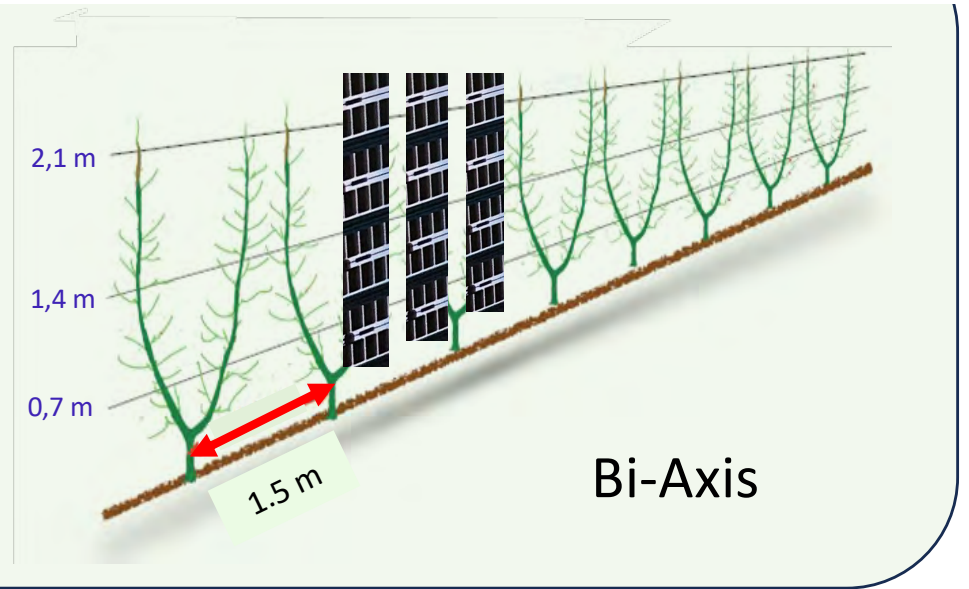


# Solar-Optimized Planar Canopy Training

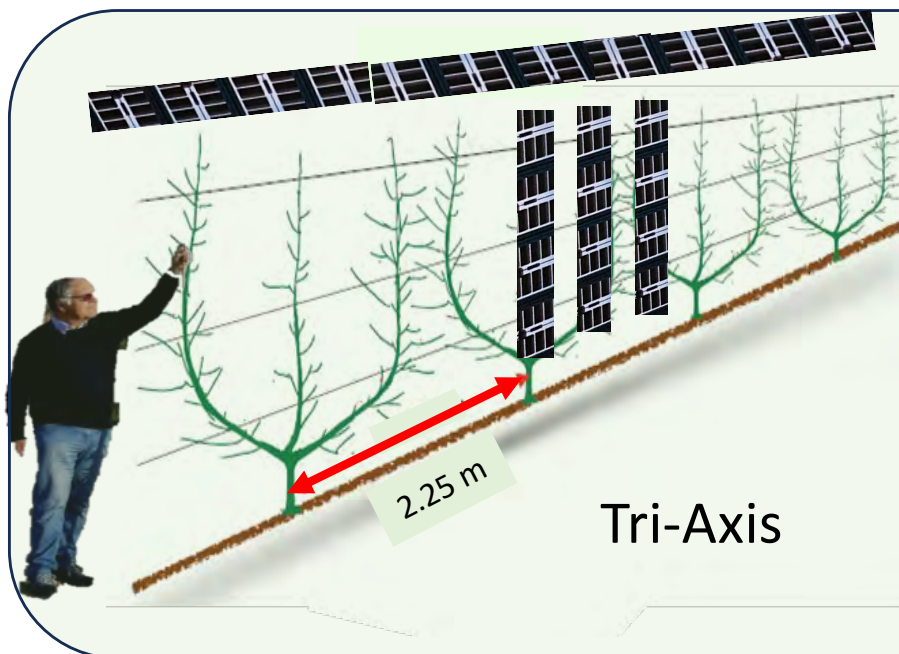
Leader number/ha and row spacing are **optimized and standardized**;  
leader number/tree and tree spacing **vary proportionally** to rootstock-imparted vigor



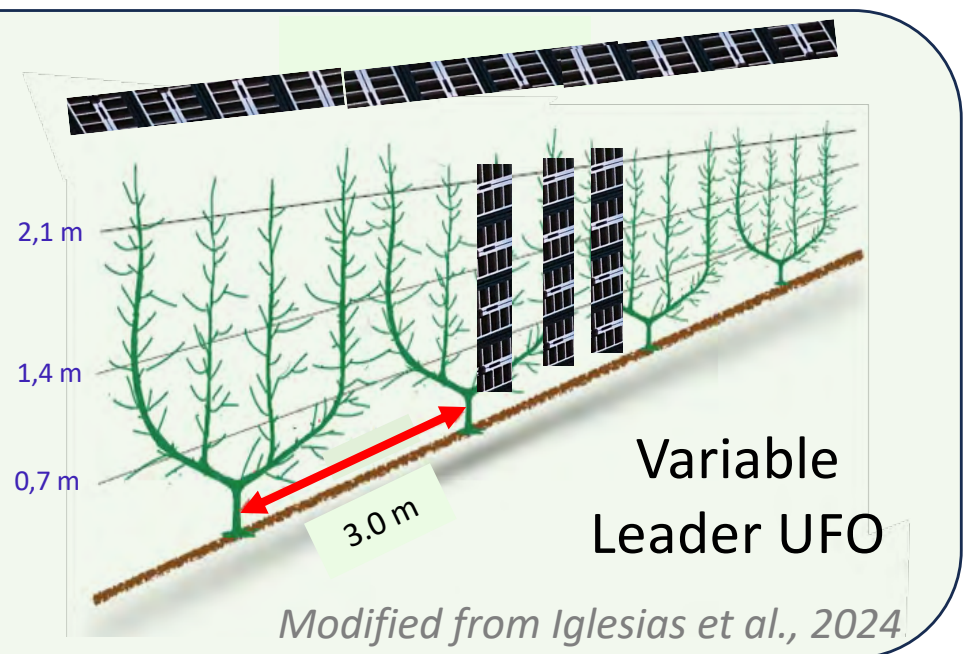
Single Axis



Bi-Axis



Tri-Axis



Variable  
Leader UFO

Modified from Iglesias et al., 2024

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- 1) Current market opportunities and labor economics
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- 3) Physiological understanding, and horticultural manipulation, of fruit tree growth and fruiting habits

## *For long-term success, anticipation of:*

- 4) Future labor costs, availability, and skills
- 5) The potential impacts of climatic changes and extremes
- 6) **Potential advances in orchard technologies**

## Mechanization of Summer Pruning / Hedging



# Mechanized Platforms - Safer, More Efficient for Labor





WSU Electrostatic Pollination

*Photo Courtesy of Matt Whiting*

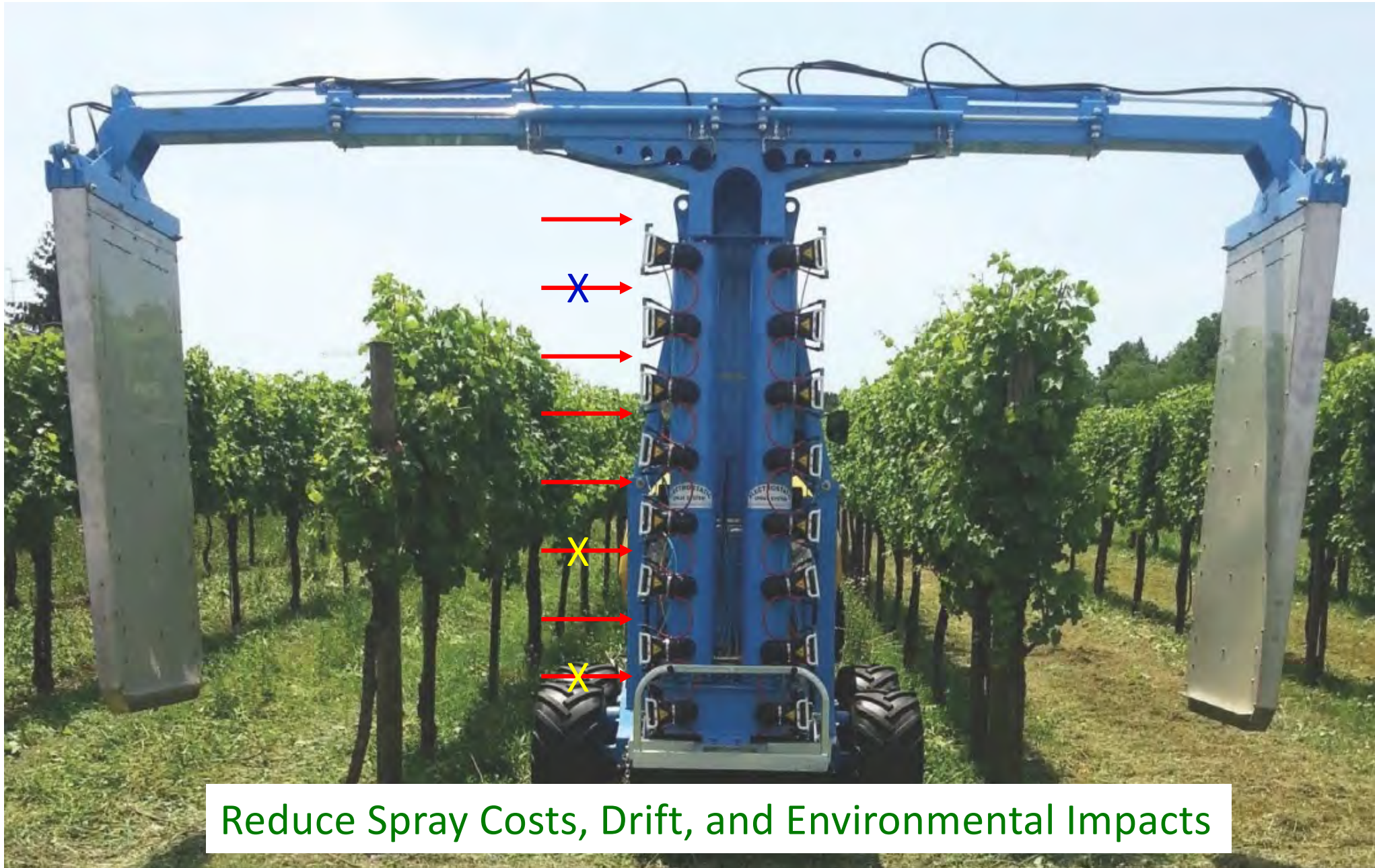


# Orchard Imaging/Data Acquisition Canopy Mapping Technologies





# Precision Data-Mapped Canopy for Sensor-Activated Sprayer Efficiencies



Reduce Spray Costs, Drift, and Environmental Impacts



## Last 15 Years: Non-Selective Mechanical (Darwin) Thinning





## Next 10 Years: Imaging/Sensor Data-Driven Precision



Arrays of **sensor-activated** individual mini-string motors, air- or water-jet nozzles, or **lasers** to thin dense flower clusters?



Planar (Palmette) Plums, Italy

MADE IN THE USA

DESIGNED IN SEATTLE, WA

BUILT IN DETROIT, MI

# LASERWEEDER







## New Technologies: Autonomous Ultraviolet-C Light

Non-chemical fungal control in table-top strawberries and wine grapes – adaptable to any **vertical planar** canopy





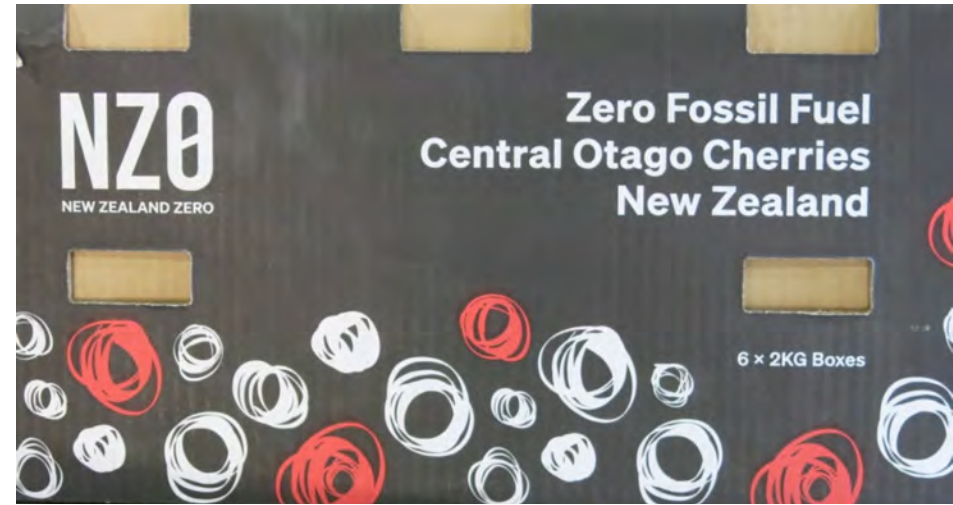


 advanced farm

**TX Robotic Strawberry Harvester**



World's First **100% Electric Orchard** (45°S New Zealand)  
- Solar & Battery-Powered



Forest Lodge Orchard, NZ



Note this efficiency-focused orchard is planar (UFO)

**Electric Energy**  
\$21 / Day  
\$7,960 / Year

**Diesel Energy**  
\$154 / Day  
\$56,563 / Year

**Energy Savings**  
\$133 / Day  
\$48,603 / Year

Forest Lodge Orchard, NZ Energy Use

# Conclusions: To Be Competitive in 2034 (and Still Competitive in 2044), The Orchard You Plant Today Must Create a Planar Fruiting Wall



## Planar Fruiting Wall Orchards:

- Optimize light harvest efficiency
- Produce competitive yields
- Optimize fruit flavor and firmness
- Simplify crop load management
- Optimize worker efficiency
- Optimize worker safety
- Reduce some pesticide environmental impacts
- Facilitate orchard row covering systems
- Facilitate imaging/sensing/robotic technologies





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