



S&J INDUSTRIAL PTY LTD

FGVL Presentation
Returnable packaging assets
Optimising supply chains



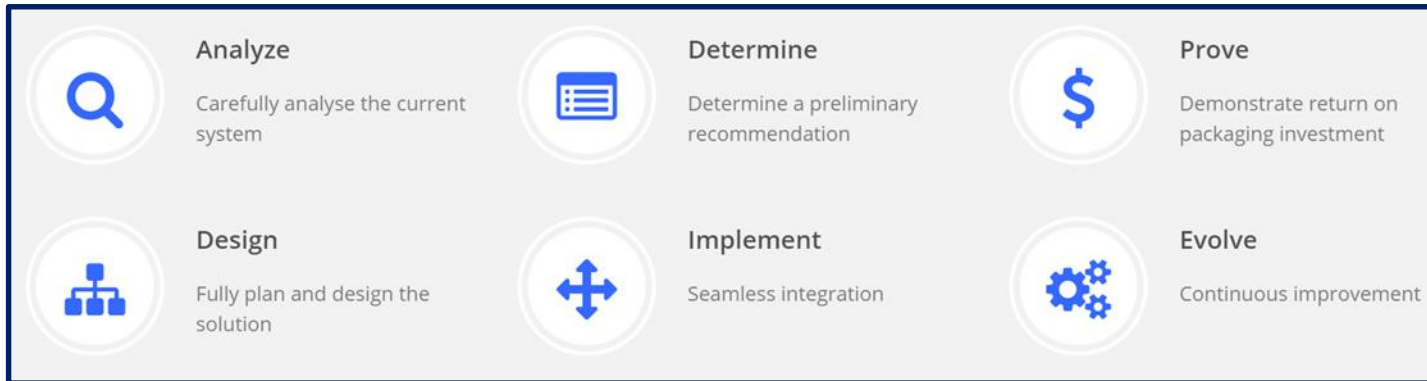
S&J INDUSTRIAL



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Representing the Orbis Corporation in Australasia.

Driving efficient, supply chain solutions is where we excel.

55 years combined experience in manufacturing and logistics industry




 Powered by Menasha Corporation



S&J Industrial and ORBIS

Solutions based partnerships



 Powered by Menasha Corporation

One of the largest Industrial packaging producers in the world.

160 Years + in the industrial packaging industry

Manufacturing facilities world wide

Highly invested in R&D

S&J Industrial have been the exclusive Australasian agent for since 2016

S&J Industrial

Solutions based partnerships



ContiTech

S&J Industrial and ORBIS

Solutions based partnerships








Each day, S&J Industrial helps world-class companies move their product faster, safer and more cost-effectively.

Bulk Packaging Expertise and Insight to Optimise your Supply Chain

As today's leading companies look to drive efficiency and sustainability in their business, they scrutinise every point of their supply chain – including the packaging used to move their products. This is where S&J Industrial excels. Our reusable plastic pallets, totes, dunnage and bulk systems improve the flow of product to reduce costs, enhance profitability and add sustainability.

Measurable Results

S&J Industrial deliver measurable results. Using data from your company, we calculate the economic and the increasingly important environmental impact of reusable packaging on your supply chain. We'll help you compare reusable packaging with single-use packaging, in terms of ROI, cost per trip, savings over the life of the packaging, as well as solid waste, energy and greenhouse gas emission impacts. This service gives you real, unbiased data to help you make your packaging decisions.

-  Reduce waste
-  Save costs
-  Improve efficiency
-  Optimize shipments
-  Protect product
-  Optimize automation
-  Reduce trip costs



S&J Industrial

Partnership

We wish to engage with the industry to provide innovative packaging solutions that promote supply chain improvement. Our Goal is to

- Improve efficiency
 - Reduce cost
- Drive transportation efficiencies
 - Improve storage capabilities
- Improve sustainability and environmental footprint
 - Provide a return on Investment
 - Optimise automation
- Protect the produce from Grower to the Consumer



Analyse: Carefully analyse the current system to determine a preliminary recommendation

Prove: Demonstrate return on packaging investment

Design: Fully plan and design the solution

Implement: Seamless integration

Evolve: Continuous improvement

By design, reusable plastic totes, pallets, dunnage and bulk systems are used over and over during the course of their service life. At the end of their life, they can be recovered, recycled and reprocessed into new packaging products...without entering the solid waste stream.

S&J Industrial – Product offering

Hand held containers and totes

An effective reusable hand-held container/tote program can reduce costs, drive sustainability and optimise a supply chain.

S&J Industrial offer a large range of totes and containers that when palletised, create supply chain efficient units that can be shipped via trailer, rail or ocean container and that assist in providing quality produce to the processors, retailers and consumers.

We offer an extensive range of Produce industry specific totes or we can customise to provide the ideal solution for your supply chain.



S&J Industrial – Product offering

Bulk Containers and IBCs

Manufacturers and suppliers recognise that an effective reusable bulk container program can improve their supply chain, enhance their product return areas, optimise picking systems and reduce downtime.

Bulk containers are available in light-duty, medium-duty and heavy-duty designs to meet a wide range of applications. IBCs are suitable for a variety of processes including aseptic processing. These pallet containers and IBCs are available in collapsible, straight-wall and nestable styles and offer the strength and rugged durability demanded in today's material handling and distribution systems that produce encounters.

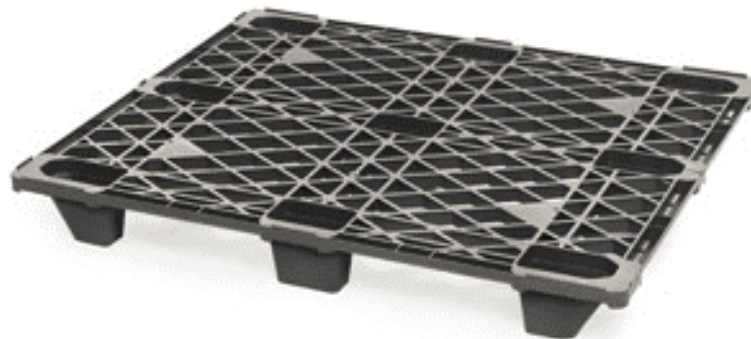


S&J Industrial – Product offering

Plastic pallets

S&J Industrial understand that an effective reusable plastic pallet program can reduce costs, drive sustainability and optimise your supply chain.

S& J Industrial works closely with our partners to identify options for innovation and implement a program that meets your unique needs.

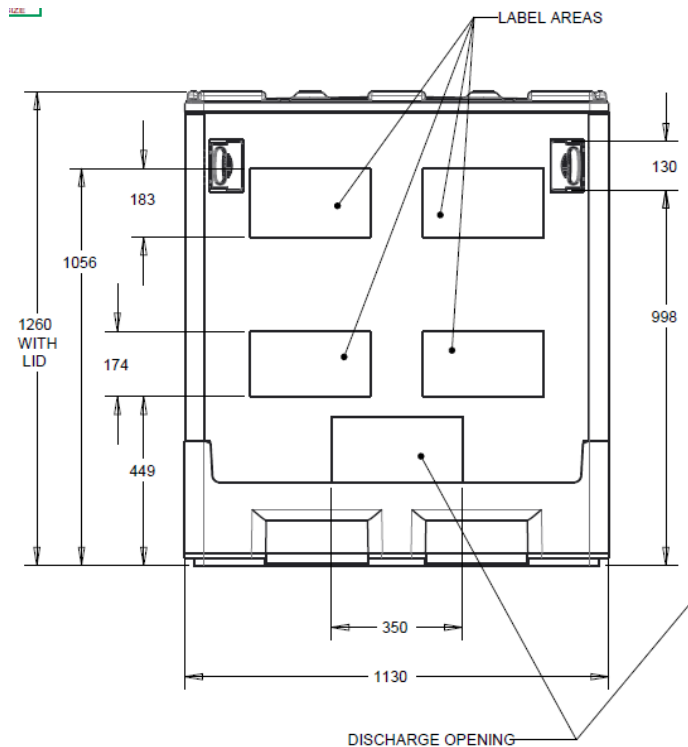


S&J Industrial - Custom concepts

A Partner in Innovation

S&J Industrial in partnership is able to work with our customers to develop a reusable packaging program that meets the exact requirements of our clients.

We provide a unique, fresh-thinking and technologically advanced approach to our customers individual requirements. S&J Industrial's core strength is our ability to innovate, design, manufacture and implement bespoke products that provide an exact solution to our customers requirements.



Since each packaging application is different, S&J Industrial offers

- the capability to custom design products to meet your specific packaging needs - From concept to production.
- a broad range of design, process and material capabilities that result in cost-effective solutions that will meet your packaging requirements and the demands of the supply chain.
- RFID and other asset tracking options.

S&J Industrial

Profile and Industry Experience

The S&J Industrial Management team consists of Steven Pitts, Jos Weemaes and Marcus Dowling. International support is provided by Ken Grady from Orbis.

Steven Pitts - Previously CEO of Mountain H2o, experienced in manufacturing and business management.



Jos Weemaes - Extensive experience in engineering and food manufacturing, having worked for Uncle Toby's and Mars. Has managed large projects with Mountain H2o, Asahi and SPC.

Marcus Dowling – Previously National Sales and Product Development Manager at Mountain H2o and EHS/Continuous Improvement Manager at Asahi Albury.



Ken Grady – Engineering and Manufacturing Director ORBIS

Questions ?



A Shift in thinking

