

# AUSTSAFE SUPER

THE INDUSTRY SUPER FUND FOR  
RURAL AND REGIONAL AUSTRALIA



**AustSafe**  
Super



An Industry  
SuperFund



# IMPORTANT INFORMATION

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The information in this seminar is of general nature only. It does not take into account your personal financial needs, circumstances or objectives. Therefore, you should assess your own financial situation before making investment decisions based on any of the material in this presentation. You may wish to seek the help of a qualified financial adviser to do so.

You should read the AustSafe Super Product Disclosure Statements (PDS) before making a decision. Contact the AustSafe Super Customer Services Centre on **1300 131 293** to obtain a PDS or visit [austsafe.com.au](http://austsafe.com.au).

All investments carry some risk and performance is no indication of future returns. AustSafe Super does not guarantee returns on their investment options.

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AustSafe outsources a number of services to external providers on a commercial basis, under written contract, including custodian services to National Australia Bank Limited and administration services to Australian Administration Services (AAS), as part of the Link Group.

AustSafe Pty Ltd ABN 96 010 528 597 AFSL 314183 RSE Licence L0002035 has engaged Industry Fund Services Limited (IFS) ABN 54 007 016 195 AFSL No 232514 to facilitate the provision of financial advice to members of AustSafe Super. Advice is provided by one of our financial planners who are Representatives of IFS. Fees may apply. Further information about cost of advice is set out in the relevant Financial Services Guide, a copy of which is available at [austsafe.com.au](http://austsafe.com.au) or by calling **1300 131 293**. IFS is responsible for any advice given to you by its Representatives. Any reference made to an AustSafe Super Financial Planner refers to the IFS service.

All investments carry some risk and past performance is not a reliable indicator of future performance. AustSafe Super does not guarantee returns on their investment options.

This presentation uses modelling provided by SuperRatings Pty Limited ABN 95 100 192 293 AFSL 311880. SuperRatings is a superannuation research house and uses sources considered reliable but does not guarantee accuracy or completeness. The SuperRatings research process relies upon the participation of the superannuation fund or product issuer(s). Should the superannuation fund or product issuer(s) no longer be an active participant in SuperRatings research process, SuperRatings reserves the right to withdraw the rating and document at any time and discontinue future coverage of the superannuation and pension financial product.

# ABOUT US

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We're the industry super fund for rural and regional Australia and have been working hard for members and employers since 1988.

- ✓ Support over 20,000 employers, 100,000 members and manage over \$2.4 billion in assets
- ✓ Strong investment record with proven long-term performance<sup>1</sup>
- ✓ Team of local Regional Managers
- ✓ Celebrating 30 years

Past performance is not a reliable indicator of future performance.

<sup>1</sup>SuperRatings Fund Crediting Rate Survey – Balanced (60-76) Index result above median on rolling 10 year return for AustSafe Super - MySuper (Balanced) – 30 November 2017.



# MEMBER BENEFITS

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Past performance is not a reliable indicator of future performance

<sup>1</sup>SuperRatings Fund Crediting Rate Survey – Balanced (60-76) Index result above median on rolling 10 year return for AustSafe Super -MySuper (Balanced) – 30 September 2017.

<sup>2</sup>SuperRatings Fundamentals Assessment – Fee Comparison result less than average – 30 June 2017.

<sup>3</sup>Austsafe Pty Ltd ABN 96 010 528 597 AFSL 314183 RSE License L0002035 has engaged Industry Fund Services Limited (IFS) ABN 54 007 016 195 AFSL No 232514 to facilitate the provision of financial advice to members of AustSafe Super. Advice is provided by one of our financial planners who are Representatives of IFS. Fees may apply. Further information about cost of advice is set out in the relevant Financial Services Guide, a copy of which is available at [austsafe.com.au](http://austsafe.com.au) or by calling 1300 131 293. IFS is responsible for any advice given to you by its Representatives. Any reference made to an AustSafe Super Financial Planner refers to the IFS service.



Strong long-term performance<sup>1</sup>



No entry fees and low administration fees<sup>2</sup>



We make things easy with our online tools



Insurance when it counts



Easy to use Mobile App

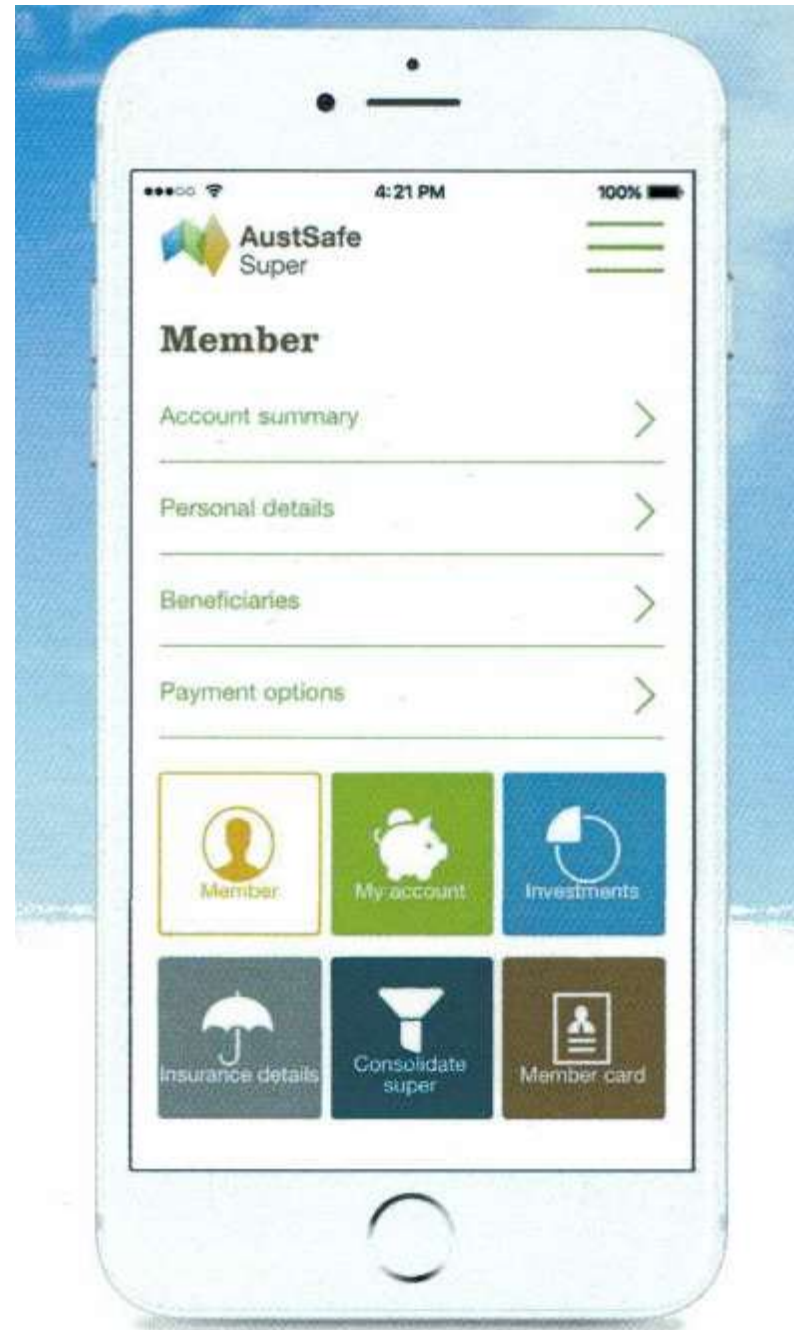


Advice when you need it<sup>3</sup>



We're local

TAKE CONTROL  
OF YOUR SUPER  
ANYTIME,  
ANYWHERE



# LIKE YOU, WE'RE PROUD OF OUR ACHIEVEMENTS

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# INVESTMENT PERFORMANCE

Setting you up for your retirement is important to us, which is why we've continued to work hard on delivering strong long-term performance.<sup>1</sup>

- ✓ Average return of 9.35% p.a. for our MySuper (Balanced) Investment Option since 1988 to 30 June 2018<sup>2</sup>



## Investment returns to 30 June 2018

SuperRatings SR50 My Super				
	1 Year	Ranking	7 Years	Ranking
My Super (Balanced)	11.39%	2/50	9.34%	7/36

SuperRatings Growth (77-90)				
	1 Year	Ranking	7 Years	Ranking
SuperGrowth	14.00%	1/144	10.82%	1/83

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<sup>1</sup>SuperRatings Fund Crediting Rate Survey – Balanced (60-76) Index result above median on rolling 10 year return for AustSafe Super - MySuper (Balanced) – 30 November 2017.

<sup>2</sup>Based on the earning rate which is the return minus applicable investment fees, taxes and administration fees. Excluding weekly administration fee.



[superfriend.com.au](http://superfriend.com.au)

# The value add with AustSafe Super

THRIVING WORKPLACES,  
THRIVING STAFF





# About SuperFriend

## A National Mental Health Promotion Foundation

### Why

- To reduce the incidence of suicide and the impact of mental illness

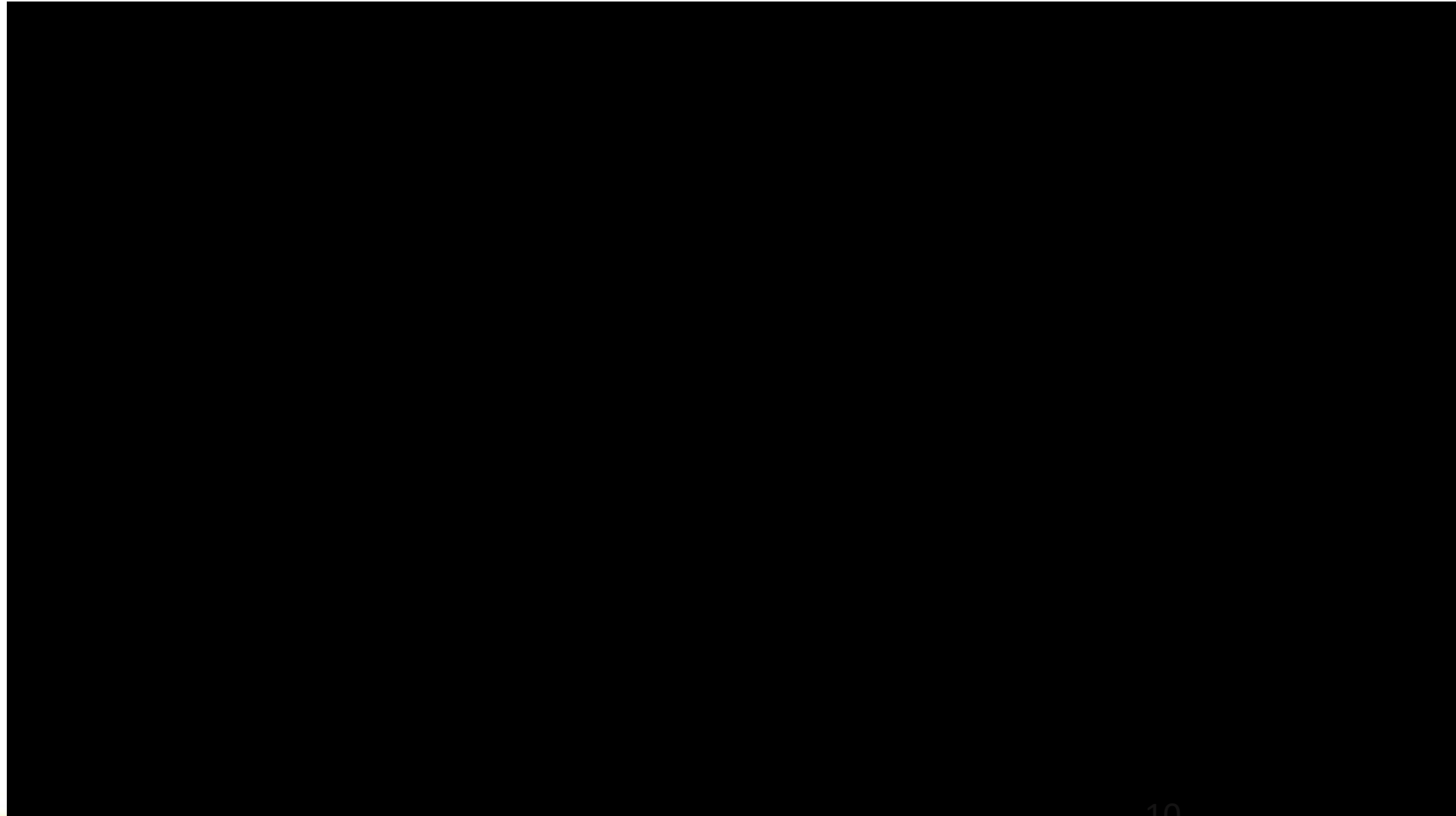
### How

- By supporting 'all profit to member' superannuation funds to promote and support improved mental health and wellbeing through the workplace

### What

- Develop, promote and deliver a range of mental health and wellbeing resources, programs and initiatives including the latest insights

# Mental Health in Australia



# Mental Health in Rural and Remote Australia

## Rates of mental illness are similar to those in major cities

Rural people do better however in terms of indicators of happiness compared to those in the city:

- Greater connectedness between people
- Higher levels of community participation
- Higher levels of social networks between neighbours, friends and the community

## *However*

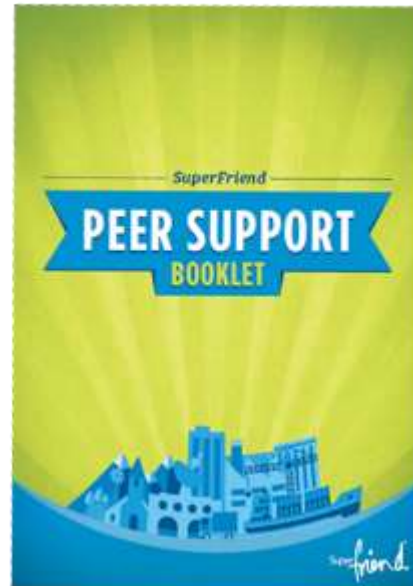
Rates of self-harm and suicide are greater & increase with remoteness and access to services is much more limited



# Benefits of Addressing Mental Health in the Workplace



# How SuperFriend Can Help



**SUPPORT A SUPER  
FUND THAT  
SUPPORTS YOUR  
INDUSTRY**

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**MAKE US YOUR  
DEFAULT FUND  
FOR YOUR  
BUSINESS**



**AustSafe**  
Super



**THANK YOU**